Boon Edam Expands Enterprise Sales Group to Match Expanding Security Entrance Sales

*More staff to support global companies seeking to prevent physical breaches into facilities*

**Lillington, NC, 7 February 2018** – Boon Edam Inc., a global leader in security entrances and [architectural revolving doors](http://www.boonedam.us/products-and-services/revolving-doors), announced today the expansion of the Enterprise Customer Group, a sales and service team originally launched in 2013 to help large national and global companies address the risks of physical breach at their facilities. The company has added four more people to the Group, now 11 in total, to deliver an exclusive level of entrance solution consulting, logistics planning and customer service at every stage of the sales process.

“We’ve seen tremendous growth in enterprise security entrance sales in the past five years, to the point it’s a major market for us,” says Mark Borto, President and CEO of Boon Edam Inc. “These customers require entrance solutions to be standardized and deployed globally, which takes a dedicated, cohesive effort across 20 subsidiaries and scores of distributors. We’ve built a successful team and processes that keep large companies coming back and we’re now poised to keep up with this segment of our business for the next few years.”

**Greg Schreiber to Head the Enterprise Organization**

Greg Schreiber, the Senior Vice President of Sales, will now focus on leading the Enterprise Customer Group along with Mark Perkins, the current Vice President of Enterprise Security Accounts. Greg grew the Boon Edam sales team from six to 28 since 2007, reaching record-breaking revenue numbers in the last six years. He looks forward to growing this segment of the business further.

**Pierre Bourgeix - New Consulting Manager**

Pierre Bourgeix is joining the enterprise group as a Consulting Manager. Pierre will work to support enterprise sales through development of partnership solutions to create scalable, integrated security entrance solutions for the enterprise customer.

**Joe Seagriff - New Business Development Manager**

Joe Seagriff, previously a Business Development Manager for the western region, now joins the Enterprise Group to support projects with global footprints to provide a seamless experience for the customer.

**Dana Cashion - New Inside Sales Representative**

Dana Cashion moves from her current role to an Inside Sales Representative for Enterprise Accounts, joining existing representative, Ashley Lockhart. The expanded team checks orders for accuracy and manages projects from purchase order to shipment – all to ensure enterprise customers receive constant, transparent communication about their unfolding projects.

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About Royal Boon Edam

With work environments becoming increasingly global and dynamic, the smart, safe entry has become the center of activity in and around many buildings. Royal Boon Edam is a global market leader in reliable entry solutions. Headquartered in the Netherlands, with 140 years of experience in engineering quality, we have gained extensive expertise in managing the transit of people through office buildings, airports, healthcare facilities, hotels and many other types of buildings. We are focused on providing an optimal, sustainable experience for our clients and their clients. By working together with you, our client, we help determine the exact requirements for the entry point in and around your building. Follow Boon Edam Inc. on [Facebook](https://www.facebook.com/BoonEdamInc/), [Twitter](https://twitter.com/BoonEdamUSA), [LinkedIn](https://www.linkedin.com/company/boon-edam-inc-) and our [blog](http://blog.boonedam.us/) and read the latest news at [www.boonedam.us/news](http://www.boonedam.us/news).