

10th Africa CemenTrade Summit

18 - 19 April 2018 / Dakar, Senegal

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Day 1 - 18 Apr 2018, Wednesday

08:00 Morning Registration & Networking Refreshment

09:00 Chairman's Welcome Remarks & Introduction

09:10 **CONTRIBUTION OF THE CEMENT INDUSTRY IN THE GROWTH OF THE WEST AFRICAN SUB REGION**

*Mr. M. Latfallah Layousse, CEO & MD
Les Ciments du Sahel SA*

09:40 **SENEGAL – IS THE CEMENT BUBBLE BURSTING?**

- Overcapacity/Cement demand/supply projections & demand drivers

*Mr. Youga Sow, Director General
SOCOCIM Industries*

10:10 Discussion followed by Networking Refreshment

10:40 **NIGERIA: CEMENT SECTOR REACHING SELF-SUFFICIENCY?**

- Cement demand/supply forecast & growth drivers
- Surplus capacity & destinations for excess capacity?
- BUA Group entry as a major player in Nigeria

Mr. Finn Arnoldsen

Group Chief Operating Officer

Bua Cement Company Limited

11:10 **CEMENT MARKET IN COTE D'IVOIRE**

11:40 **CHANGING DYNAMICS OF GLOBAL CEMENT & ITS IMPACT ON AFRICA**

- Global & China cement macro
- The good news & the bad news
- What are the dynamics of the African markets & profitability
- Strategy to stay competitive & increase shareholders value

*Mr. Tony Hadley, Managing Director
Tony Hadley African Advisory*

12:10 Discussion followed by Networking Lunch

13:25 Afternoon's Chairman's Introduction

13:30 **ALTERNATIVE SOLID FUEL PROJECTS IN AFRICA - CURRENT STATUS AND FUTURE**

- ECARU track records with cements industries in Egypt and Africa
- MSW management projects in Egypt, Middle East and Africa
- Agriculture waste management projects in Egypt
- RDF /BDF quality control & assurance
- Techno economic feasibility regarding using alternative solid fuel to prevailing fuel

Dr. Hisham Sherif, CEO

Egyptian Company for Solid Waste

Recycling (ECARU)

14:00 **AFRICANIZATION OF THE CEMENT BUSINESS**

*Mr. Luk Haelterman, Country Head, Senegal
Dangote Industries*

14:30 **AHEAD OF THE GAME**

- Incorporating vertical grinding into modular plants
- Gebr. Pfeiffer ready2grind incorporates "world-champion" mill features in the modular mill

*Mr. Falk Werner, Area Manager
Gebr. Pfeiffer SE*



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Progress is our tradition

15:00 Discussion followed by Networking Refreshment

15:30 **IS THE CEMENT INDUSTRY GETTING CROWDED IN BURKINA FASO?**

- Demand/supply outlook & growth drivers
- Clinker imports & challenges
- Strategy to stay competitive
- Production optimization

*Mr. Inoussa Kabore, Managing Director
CIMFASO SA*

16:00 **FCB HOROMILL® EVOLUTIONS IN RAW AND CEMENT GRINDING : REAL CASES REVIEW**

*Mr. Loïc POTTIER, Area Sales Manager
Fives FCB*



fives

16:30 **CEMENT MARKET REVIEW IN MALI & TOGO**

- Supply/demand projections
- Rising production capacities & its impact on cement trade
- Meeting raw materials and energy challenges
- Logistics and distribution

17:00 Discussion followed by End of Day One

17:15 Networking Reception for all Participants

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Program details published herein are confirmed as at 01/03/2018. Please visit <http://www.cmtevents.com/main.aspx?ev=180415> for latest information on speakers & topics.

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Day 2 - 19 Apr 2018, Thursday

09:00 Chairman's Introduction

09:05 **GROWTH DRIVERS IN EAST AFRICA REGION**
Mr. Ronald Ndegwa, Managing Director
Savannah Cement Ltd

09:35 **CONSOLIDATION PROSPECT IN SOUTH AFRICA'S CEMENT MARKET**

- Supply/demand projections
- Market prospects & challenges
- Consolidation the way forward in a crowded market

10:10 **CEMENTITIOUS MATERIALS: A GLOBAL OVERVIEW & THE OUTLOOK FOR AFRICA**
Mr. Charles M Zeynel, President
ZAG International LLC

10:40 Discussion followed by Networking Refreshment

11:10 **THE DEVELOPMENT AND USE OF CEMENT MODIFIED SYSTEMS WITH POLYMERS**
Mr. Mohammed Sanaobar
Regional Technical Director
Wacker Chemicals Middle East



11:40 **PLUG&GRIND® GOES VERTICAL. THE NEW MODULAR GRINDING CONCEPT WITH A VRM FITTED-IN**
Mr. Fernando Duenas Pozo
Area Sales Manager
CEMENGAL SA

12:10 **EXPECTATIONS IN FREIGHT MARKET FOR COMING 3 YEARS AND HOW CAN WE REDUCE THE FREIGHT COST FOR SHIPMENTS TO WEST AFRICA**
Mr. S. Levent Karacelik, President
Marvel International Management & Transportation Co

12:40 Final Discussion followed by Closing Lunch

14:00 End of Conference

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Group Fee for 3 or more	1395.00

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"Increasing market share via technology innovations, strong customer relations & capacity expansions!"

Africa's construction boom has opened up a whole new world of business for building material manufacturers and suppliers. While it has allowed established businesses to expand, it has also attracted a host of new entrants to the continent. Competition is expected to intensify across Africa as cement producers continue to start up new cement capacity across the region.

LafargeHolcim Ivory Coast inaugurated a new mill at its grinding plant in Abidjan. 5/2/18, www.globalcement.com

Sinoma and Hengya Cement plans to invest \$2.35 billion in 10 years in Tanzania. The money will be injected into the making of cement and production of electricity from coal. 5/12/17, www.thecitizen.co.tz

BUA has started the construction of another greenfield cement plant in Sokoto State with an annual capacity of 1.5 million tonnes at a cost of over \$300 million which will be inaugurated in 2018. 6/9/17, www.thisdaylive.com

The transformation of limestone to clinker is particularly energy intensive, while electricity costs are also high in Africa. Clinker imports seems to be the more logical solution. However, there are very few grinding plants located within ports or have their own berth in Africa. Most use regular ports to import their clinker, which are usually congested. How can this be addressed with the fiery growth in new grinding units? In addition, which grinding technologies are more competitive and offer higher efficiency?

South Africa cement industry faces challenging times with the lack of major infrastructure projects & rising imported cement. According to reports, cement maker Lafarge Africa could put up its South African unit for sale this year and potentially use the proceeds to strategically shore up and stabilise its Nigerian business, experts have said, signalling potential mergers and acquisitions in the continent's rapidly growing cement industry.

How will the Africa Cement market evolve in the next 3 years?

Attend CMT's 10th Africa CemenTrade Summit in Dakar, Senegal on 18-19 April 2018 to gain latest insights and network with industry players in the cement value chain.

- Les Ciments Du Sahel** on the role of the cement industry in the growth of the West African Sub Region
- Dangote Cement** discusses Africanization of the cement business
- Get insights from **Bua Cement** if Nigeria cement is reaching self-sufficiency?
- Tony Hadley Africa Advisory** shed lights on the changing dynamics of global cement & its impact on Africa
- Learn about the alternative solid fuel projects in Africa - current status and future prospects from **Egyptian Company for Solid waste recycling (ECARU)**
- Gebr Pfeiffer** speaks on AHEAD OF THE GAME - Incorporating vertical grinding into modular plants
- Find out from **Cimfaso** if the cement industry is getting crowded in Bukina Faso?
- Fives FCB** introduces FCB Horomill® evolutions in raw and cement grinding with real cases review
- Diamond cement Mali** analyses cement market in Mali & Togo
- PLUG&GRIND®** goes vertical. the new modular grinding concept with a vrm fitted-in by **Cemengal**
- ZAG International** provides global and Africa cementitious materials outlook
- Wacker Chemicals Middle East** shares the development and use of cement modified systems with polymers
- Strategy to stay ahead in a competitive cement markets in East Africa by **Savannah Cement**
- Marvel International Management & Transportation Co.** discusses the expectations in freight market for coming 3 years and how can we reduce the freight cost for shipments to West Africa
- Get latest update on cement markets in South Africa and Cote D'Ivoire

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