



FOR IMMEDIATE RELEASE

Corporate Contacts:

Bill Cullinan, President
Governor Business Solutions
Work: 313.240.8300

Michael Cullinan, Vice President
Governor Business Solutions
Work: 313.240.8318

Jeff Gau, CEO
Marco
Work: 320.259.3051
Cell: 320.267.9658

Jennifer Mrozek,
Executive VP
Marco
Work: 320.529.1048
Cell: 320.250.9628

March 13, 2018

MARCO PURCHASES MICHIGAN-BASED GOVERNOR BUSINESS SOLUTIONS; CONTINUES NATIONAL EXPANSION

Marco, a leading technology services provider in the United States, announced today that it has purchased Governor Business Solutions. Founded more than 39 years ago and recently awarded HP's "U.S. Print Hardware Reseller of the Year," Governor is a leading Managed Print Services (MPS), wide format, copier, barcode and A/V solution provider in Michigan.

The company will continue to operate as Governor Business Solutions for a short time. Its employees have joined Marco's team and will be serving clients from their current headquarters in Dearborn, MI.

This purchase allows Marco to further expand its geographic footprint nationally and provide technical services in the state of Michigan. This is the 11th acquisition that the company has completed over the past two years.

"Our acquisition strategy is to buy similar companies in locations where Marco doesn't already have a presence," said Marco CEO Jeff Gau. "Governor was a perfect fit with their excellent reputation and long-term customer relationships in the Michigan market."

Marco has 1,160 employees and serves more than 32,000 customers from its 49 locations throughout the Midwest and nationally.

"We are excited to join the Marco team," said Bill Cullinan, President of Governor Business Solutions. "Our business cultures are very similar, and we are extremely excited about the future growth opportunities in Michigan with this investment from Marco."

About Marco

Marco is one of the largest technology providers in the country with 49 offices throughout the Midwest and 32,000 customers nationwide. Marco specializes in copiers/printers, business IT services, managed services and cloud services. Its technology experts break down complex solutions into simple terms to position your business for success. You can learn more at marconet.com.