

SKYVIEW

CAPITAL

OVERVIEW

Skyview Capital, LLC is a privately held investment firm that focuses on the acquisition and management of corporate divestitures across multiple industries.

Founded in 2005, the firm has successfully acquired and operated over 20 businesses worldwide, primarily in the areas of technology, communications, software, business services and manufacturing. Skyview is recognized by the *Los Angeles Business Journal* as one of the top private equity firms in Los Angeles.

ADVANTAGES OF SKYVIEW

- > Successful history of acquiring and operating companies across various industries and geographies
- > Portfolio operations in the US, Canada, UK, Ireland, Germany, Netherlands, India and Singapore
- > Strong, multi-disciplinary team of seasoned, in-house professionals
- > Highest level of financial and operational resources and management expertise
- > Ability to move quickly and close transactions with no financing contingencies
- > Proven track record of partnering with sellers and management teams to enhance the long-term value of businesses

INVESTMENT CRITERIA

- > Revenue: \leq \$1billion
- > EBITDA: negative, breakeven, \leq \$30 million
- > Corporate divestitures
- > Software, Telecom, Manufacturing, Business Services
- > Restructuring or turnaround opportunities
- > Underperforming or operationally-challenged businesses
- > Add-on opportunities for current portfolio companies

SKYVIEW CURRENT & REALIZED PORTFOLIO



Acquired from Staples, Inc.

SchoolKidz is a provider of school supplies for Students, Parent Groups, Businesses, and Organizations through its Teacher Tailored and Kits for Kidz programs.



Acquired from VMware, Inc.

Digital Fuel is an IT Financial Management software solution that provides transparency and control over the costs of cloud environments and quality of IT systems.



Acquired from EMC Corporation

Syncplicity offers leading edge mobile, web, and client-based file storage solutions to Enterprises and Businesses.



Acquired from Vitec Group plc

Integrated Microwave Technologies (IMT) is a leader in advanced digital microwave video systems serving the Government, Sports & Entertainment markets.



Acquired from Newell Brands Inc.

Mimio is a global leader in interactive teaching technologies that offer a better way to learn and an empowering way to teach.



Acquired from Newell Brands Inc.

Headsprout develops web-based educational software, helping students learn reading and science.



Acquired from Nokia Siemens Networks

Skyview through NewNet Communication Technologies acquired the NSN WiMAX broadband division.



TRM Copy Centers, LLC

Acquired from TRM Corporation

TRM Copy Centers is the largest retail-based photocopy services company in the country.



Acquired from of Praxair Inc.

PAS Technologies specializes in providing repair and overhaul solutions for aerospace and industrial markets.

CORPORATE HEADQUARTERS

8th Floor North Tower
2000 Avenue of the Stars
Los Angeles, CA
90067

CONTACT US

Phone: (310) 273-6000
Fax: (310) 273-6006
www.skyviewcapital.com
info@skyviewcapital.com