Rockingham/Atlas Teams with xagent Exchange

RESTON, VIRGINIA, May 24, 2018 – xagent, the single-entry market access solution for property and casualty (P&C) agents, today announced a partnership with Rockingham Specialty and Atlas General Insurance Services' Commercial Division to add a broad set of Contractors General Liability coverages to the xagent Exchange. This latest addition enables fast, automated access to rate, quote, and bind policies for over 80 class codes in 39 states.

"The xagent Exchange accelerates our strategy of supporting contractors with tailored specialty programs that meet their unique needs," according to Deb Van Horn, Vice President of Rockingham. "When we partnered with Atlas General Insurance to create these offerings in 2015, we were looking for a fast, simple way to get them to market as widely as possible." Joe Zuk, President, Commercial Division of Atlas General, added, "xagent has online distribution in all of our markets and is open for every agency to use, making it an ideal solution."

Agents serving the contractors market will now be able to obtain a quick premium indication, quote, bind, and issue General Liability policies through xagent. The xagent portal automates connections to Atlas' systems to eliminate manual processes, duplicate entries, and wasted time.

"Rockingham and Atlas have put together a great lineup of offerings for contractors, and xagent makes it faster and easier for agents to find and place the right coverage for their clients," said Bryan Baird, xagent's CEO, who has built successful wholesaler, MGU, and MGA businesses for over 20 years.

About xagent:
xagent (www.xagent.com) was built by agents for agents, and delivers on the promise of a truly independent single-entry multi-quote exchange for standard and surplus lines business insurance in all 50 states.

About Rockingham Specialty:
Rockingham Specialty is a division of Rockingham Insurance, a property & casualty insurance company providing coverage for homes, autos, farms, rental properties, and businesses. Rockingham Insurance includes: Rockingham Insurance Company, Rockingham Casualty Company, and Rockingham Mutual Service Agency. Visit rockinghamspecialty.com for more information.

About Atlas General Insurance Services:
Atlas General Insurance Services is a full-service program administrator that offers a wide range of insurance solutions. Atlas has expertise in developing and underwriting programs with a variety of insurance carrier partners. Atlas provides exceptional service and unique options for clients seeking workers' compensation, commercial lines and specialty property coverage. For more information, visit atlas.us.com

###