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## EMPLOYERS® Joins xagent Exchange

**RESTON, VIRGINIA, June 12, 2018** – xagent, the single-entry market access solution for property and casualty (P&C) agents, announced a new partnership today with EMPLOYERS *America's Small Business Insurance Specialist*® to bring their industry-leading small-business workers' compensation offerings onto the Universal Submission App (USA) of the xagent Exchange. This important expansion enables agents with immediate online access to quote and bind policies for a broad appetite of target classes across 40 states.

"The xagent partnership supports our key corporate initiative to make workers' compensation insurance easy and cost-effective for small businesses to obtain," according to Ray Wise, Senior Vice President, Chief Sales Officer at EMPLOYERS. "xagent's Universal Submission App will make it faster and simpler for more agents to navigate this complex, critical coverage area."

Agents serving the small business market will now be able to obtain a quick premium indication, quote, bind, and issue EMPLOYERS' workers' compensation policies through xagent. The USA automates connections to EMPLOYERS' systems to eliminate manual processes, duplicate entries, and wasted time.

"EMPLOYERS is a focused leader and specialist in small business workers' compensation," said Bryan Baird, xagent's CEO, who has built successful wholesaler, MGU, and MGA businesses for over 20 years. "Adding EMPLOYERS' policies broadens and strengthens the choices available through the xagent Exchange with another top carrier and coverage set."

### **About xagent:**

*xagent ([www.xagent.com](http://www.xagent.com)) was built by agents for agents, and delivers on the promise of a truly independent single-entry multi-quote exchange for standard and surplus lines business insurance in all 50 states.*

### **About EMPLOYERS:**

*Employers Holdings, Inc. (NYSE:EIG) is a holding company with subsidiaries that are specialty providers of workers' compensation insurance and services focused on select small businesses engaged in low-to-medium hazard industries. The company, through its subsidiaries, operates in 39 states and the District of Columbia. Insurance is offered by Employers Insurance Company of Nevada, Employers Compensation Insurance Company, Employers Preferred Insurance Company, and Employers Assurance Company, all rated A- (Excellent) by A.M. Best Company. Additional information can be found at: [www.employers.com](http://www.employers.com).*

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