



Pulse Announces Partnership with Kinum to Maximize Clients' Profits and Improve Patient Relations

Pulse and Kinum partner to help medical groups improve their revenue and collections using advanced technology, automation and services

Kansas City, MO (June 26, 2018) – [Pulse Systems, Inc.](#), a Revenue Cycle Management (RCM) company with advanced medical billing services and technologies, announced today it has partnered with Kinum, a leading debt collection agency, to streamline medical debt collections and help Pulse clients recover more revenue and improve their patient experience.

Pulse selected Kinum as a strategic partner due to their full-service collection process, scalability, means to support growth and their high-resolution rate in the healthcare industry. Kinum's industry-leading collection process seamlessly integrates with all Pulse solutions, providing comprehensive debt recovery services to meet the unique needs of medical practices.

Using an automated process, Pulse will manage accounts receivable collection for physician practices and recover patient payments more efficiently with gentle, but effective reminders. By outsourcing their collections to Pulse, clients can easily manage their patient accounts throughout the process while improving their internal efficiency and productivity. As a skilled team of knowledgeable and compassionate professionals, Pulse and Kinum will work in the best interest of physician practices and maintain their valuable patient relationships.

"The partnership between Pulse and Kinum is very exciting since we share the same values for improving our clients' processes and performance along with their bottom line," said Steven Myren, President at Kinum, Inc. "We look forward to working with Pulse and providing a best in class solution to healthcare providers for increasing efficiency and revenue."

"Pulse is very pleased to be working with Kinum to create a seamless and effective patient payment collection experience for physician practices," said Chris Walls, President and CEO of Pulse. "Our improved collections will certainly take the pressure off clients' office staff, and help practices increase revenue and focus on delivering excellent patient care."

Pulse provides physician practices with solutions that enable outstanding clinical outcomes in combination with timely and accurate financial outcomes. Pulse is a certified Quality Reporting Registry and helps physicians meet compliance requirements with the CMS.



About Kinum, Inc.

We observed many practices' pre-collections & in-house measures were inefficient and taxing on the staff while accounts were losing value in the process. Kinum developed a system to help clients avoid traditional collections through a better accounts receivable program. We know that relationships are valuable and want to protect those first and foremost, so we mixed our knowledge of proven systems & expertise to develop the Connect Phase. It has proven to be successful in delivering a higher recovery of receivables at a much lower rate.

About Pulse

Pulse is a Revenue Cycle Management (RCM) company with advanced medical billing services and technologies that help physicians get paid, simplify work and improve the delivery of patient services. Pulse is recognized as a leading provider of SaaS and mobile solutions including integrated Electronic Health Records (EHR), Practice Management (PM), population health, electronic prescription, medical billing clearinghouse, patient engagement, and payment technologies to physicians, medical service providers and patients. Thousands of providers across over 40 specialties use Pulse to ensure they achieve the best possible financial and clinical outcomes.

Pulse is part of the Cegedim Healthcare Software division, owned and operated by Cegedim, a global healthcare technology company. To learn more or to request a demonstration of Pulse's solutions, please visit us at www.pulseinc.com or call 800.444.0882.

About Cegedim

Founded in 1969, Cegedim is an innovative technology and services company in the field of digital data flow management for healthcare ecosystems and B2B, and a business software publisher for healthcare and insurance professionals. Cegedim employs more than 4,200 people in more than 10 countries and generated revenue of €457 million in 2017. Cegedim SA is listed in Paris (EURONEXT: CGM). To learn more, please visit: www.cegedim.com.

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