

## **AvenueWest expands to better serve the increasing demands for Corporate Housing in the Denver Tech Center.**

Rob Mancey has been utilizing AvenueWest Managed Corporate Housing to service the needs of his clients since 2012. He is now combining his experience in relocation, finance, business development, government contracts, corporate housing and real estate sales as the 10<sup>th</sup> and newest AvenueWest Franchise.

Canadian by birth, Coloradan by choice, Rob Mancey is leveraging his expertise in real estate, corporate housing and international relocation to assist the real estate and corporate housing needs in the DTC and South Metro Denver. A seasoned expert in Denver real estate, Rob believes in great customer service and working to find the right housing solutions for his clients.

Having relocated his family from Toronto to Boston, and then to Denver, Rob understands, empathizes and has experience both in the adventure and challenges of professionals relocating. He has helped many families who need support acclimating to new jobs, new locales and all the amazing adventures Colorado has to offer.

Rob first discovered AvenueWest in 2012 when he was helping a CEO from Toronto, Ontario Canada relocate to the Denver area. Even though Rob was currently working for another corporate housing company, he didn't have the right furnished monthly rental for his client. Rob started looking for a rental to meet his client's needs and he found AvenueWest Denver. Through the exclusive AvenueWest managed corporate housing rental program Rob was able to find just the right lodging solution, in the right neighborhood, for his client.

Passionate about real estate and business development, Rob moved over to full time real estate sales. In 2018 he was trying to find the right solution for a real estate investor who had a furnished home in South Metro Denver and needed the right furnished property manager. Again, Rob called AvenueWest, and found what he and his client needed. Rob realized he could utilize all of his talents with one company and decided to open AvenueWest Denver South.

Mancey says, "With the AvenueWest real estate and corporate housing business model, all of my real estate and relocation experiences came together in one place. I could see the expansion possibilities in my own back yard." Mancey has always believed in the power of positive partnerships and sees the integration of real estate investing and corporate housing as a true win-win opportunity.

### **Why Corporate Housing Works in South Metro Denver and the DTC**

With the growth of Metro Denver and the DTC, Rob has seen how essential corporate housing is to supporting the smooth and successful relocation of both companies and corporate employees. Rob has also seen first-hand the benefits of partnering with AvenueWest and is now excited to diversify his real estate business and build on the foundation that has already been established by AvenueWest since it was founded in Downtown Denver in 1999.

Rob says the residential managed corporate housing market in the Denver South territory is ready for development to serve the lodging needs of businesses that are relocating

professional talent to the area. With strong growth of companies like Charles Schwab, Western Union and Arrow Electronics on the East side of town and Lockheed Martin and the aerospace industry on the West side, there is high demand for professional corporate housing solutions.

Rob also explains that Denver South is home to multiple hospitals like Children's Hospital and Skyridge Medical Center where family members may need to be close to facilities for more than just a nightly stay in the local hotel. In addition there is an increasing demand from homeowners who have sold their primary residence and are waiting on the construction of a new home. It is essential for these families to find quality housing options in the right school districts and the right communities. They can't imagine having their families live in a transitional extended stay hotel for 6 months at a time.

Rob is a passionate connector of people and real estate, and currently serves as the President and Chairman of the Colorado Canada Association. As a real estate broker his slogan is "My Connections, Working for You." With his new AvenueWest Managed Corporate Housing real estate brokerage he will have the opportunity to grow both his connections and his solutions. Through AvenueWest Denver South his office will support monthly corporate housing, unfurnished residential leasing, real estate acquisitions and investment real estate.

Rob officially opened AvenueWest Denver South located in Littleton, CO on June 1st, 2018.