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MyTana Shares Drain Cleaning Service Hourly Rate Calculator

Free Calculator Helps Plumbers and Drain Cleaners Estimate a Sustainable Service Rate.

ST. PAUL, MN—July 10, 2018— MyTana, a manufacturer and distributor of cleaning, maintenance and inspection tools for the plumber and drain cleaning markets, has released a free Hourly Rate Calculator. This calculator provides a simple guide to help plumbers and drain cleaners estimate a sustainable hourly rate for their sole proprietorship business.

Sole proprietorships fail 3x more than other small businesses, according to the U.S. Small Business Administration. Some professionals forget to account for their personal income goals, while other underestimate taxes or expenses. This calculator helps plumbers and drain cleaning professionals identify operating costs and set achievable financial goals. Offering a sustainable hourly rate allows professionals to afford all the expenses of running a business, including taxes, licensing and registration fees, equipment purchases and maintenance, and administrative costs, while also ensuring personal income.

“Sole proprietorships make up about 70% of the businesses in the U.S.,” says Dale Graber, General Manager for MyTana. “Unfortunately, many of them don’t survive. Our calculator outlines some of the expenses plumbers and drain cleaning professionals need to account for when pricing their services.”

Download the calculator at: <http://inbound.mytana.com/hourly-rate-calculator>. This calculator was created as part of MyTana’s Business Series, which focuses on providing resources to small businesses and sole proprietorships in the plumbing and drain cleaning industries.

About MyTana Manufacturing

St. Paul Minnesota-based MyTana is a full-service manufacturer of drain cleaning and inspection equipment, including cable machines, drain jettors and plumber cameras. The company also offers cables, blades, nozzles and other accessories for plumbers and drain cleaners. By selling direct, MyTana is able to maintain competitive pricing while offering a high level of personalized service and support. All MyTana equipment is factory-direct and American made. Visit MyTana online at <http://www.mytana.com/>