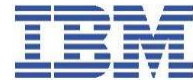**QCT Joins Hands with IBM for Global Strategic Alliance**
Both parties collaborate on integrated solutions, market expansion, and customer services

July 25, 2018 – Shanghai – Quanta Cloud Technology (QCT), a global data center solutions provider, announced its cooperation with IBM to adopt IBM GTS Solutions to provide always-on after-sales services for enterprise customers around the world. Furthermore, both sides will fully leverage their complementary technology advantages to deepen the integration of solutions and R&D including customized private cloud   and robotic process automation applications, so that global cloud data center customers can accelerate their digital transformation.

As a subsidiary of Quanta Computer Inc., QCT was founded in 2012 and supports leading Internet companies around the globe with their hyper-scale cloud data center infrastructure. Through this partnership with IBM, QCT seeks to meet the fast-growing demands of enterprise customers' for cloud data centers and enhance the coverage of their global 24/7 services. In the collaboration's first stage, IBM will provide secure and reliable maintenance services for QCT's global customers in countries and regions including China, US, Germany, Australia, Singapore, Hong Kong and Taiwan; with further extended service coverage in other regions in the near future. Not only will customers enjoy the support of 20,000-plus IBM IT experts stationed across IBM's 57 call centers worldwide, but they will also benefit from IBM's agile on-site and AI support services powered by IBM Watson.

IBM assists enterprises in their digital transformation, providing enterprise customers with design, construction, operation and management services for cloud data centers. QCT designs and manufactures data center hardware, providing servers, storage systems, switches and racks that are integrated as mainstream infrastructure solutions. QCT's advanced R&D capabilities provide tailor-made solutions that encompass comprehensive testing , verification, and optimization. Through this collaboration, QCT and IBM will contribute their respective advantages to launch solutions that serve the business needs of enterprise customers, deepening the integration of both parties' solutions and capabilities, and jointly expanding their global business.

"Our partnership with IBM is a major milestone for QCT. We have been seeking a complementary partners, and IBM is the ideal choice." said Mike Yang, President of QCT. "Hardware innovation and manufacturing are our strengths, while IBM is a global leader in software innovation, market expansion, and customer services. This partnership will enable both parties to extend their enterprise business on a global level and assist customers in the adoption of emerging technologies such as big data, the private cloud and AI; it is a win-win situation for IBM, QCT, and our customers."

"Enterprises around the world are undergoing full-scale digitalization, and one of IBM's core strengths lies in providing exceptional information technology services," said Brian Tse, GTS GM of IBM GCG. "Together with QCT, we hope to leverage our innovative technology, industry insights, professional skills and advanced tools as well as leading technologies, such as cloud computing, cognitive computing and AI automation, to facilitate the digital transformation of our corporate customers. IBM is committed to serving as an enterprise partner in this important phase."

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【About QCT】

Quanta Cloud Technology (QCT) is a global data center solutions provider. We combine the efficiency of hyper-scale hardware with infrastructure software from a variety of industry leaders to solve next-generation data center design and operation challenges. QCT serves cloud service providers, telecom operators and enterprises running public, hybrid and private clouds.
Product lines include hyper-converged and software-defined data center solutions as well as servers, storage, switches and integrated racks with a diverse ecosystem of hardware component and software partners. QCT designs, manufactures, integrates and services cutting-edge offerings via its own global network. It is a wholly-owned subsidiary of Quanta Computer, Inc., a Fortune Global 500 corporation. More information,pls refer to (www.QCT.io)

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【About IBM】

Founded in United States in 1911 and headquartered in Armonk, NY, IBM (International Business Machines) is the world's largest information technology and business solutions company. As the more than 100-year history's innovator in IT industry, IBM is committed to technological advancement and impactful business innovation. In early 2016, IBM officially announced its transformation into a cognitive solutions and cloud platform company that will continue to leverage innovation, data and expertise to drive business growth and improve societal development.

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