



PRESS RELEASE

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EKOSTINGER INKS BIG DEAL WITH VANGUARD TRAILER, SOUTHEAST

Vanguard Trailer, SouthEast chooses EkoStinger as supplier of aerodynamic trailer devices

Rochester, N.Y. / Greenville, S.C. / Monday, August 13th, 2018 – EkoStinger has signed an agreement with South Carolina based Vanguard Trailer, SouthEast, A Diamond Group Company to supply trailer aerodynamic devices for their trailers. “We sell thousands of stock trailers every year and our customers need aerodynamic devices on their trailers that work and are durable, EkoStinger’s product fits that criteria”, said Jay Malave, President of Vanguard Trailer, SouthEast. Malave went on to say; “when you are selling as many trailers as we sell, you need a product that works for the majority of your customers, this is the product that makes the most sense”.

“This is a great partnership and we are grateful to have been selected as a preferred vendor” said Steve Smith, Executive Vice President of EkoStinger. Smith went on to say, “we are focused on manufacturing quality, competitively priced aero products while delivering the highest level of customer service”

About EkoStinger:

EkoStinger is a manufacturer of aerodynamic devices for over the road trailers. EkoStinger’s most popular system is their patented sliding Stinger and mist reducing mud flaps that produce 6% fuel savings at highway speeds. This system is CARB Compliant and GHG 2 Bin 3 verified. For more information see www.ekostinger.com
For Media Inquiries, contact: Steve Smith, Executive Vice President, ssmith@ekostinger.com

About Vanguard Trailer, SouthEast:

Vanguard Trailer, SouthEast is one of the country’s largest Vanguard dealers supplying over the road dry van trailers, refrigerated trailers and intermodal chassis to the trucking industry. For more information see www.VanguardTrailerSE.com
For Media Inquiries, contact: Carlton W. Miller, Vice President of Sales and Marketing, Carlton@VanguardTrailerSE.com

For more information about this story or to obtain contact information for interview purposes:

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