

## PRESS RELEASE

### **High Point Networks Signs Letter of Intent with Colorado Based West-Tech Communications**

High Point Networks signs letter of intent to acquire the Value-Added Reseller West-Tech Communications in Pueblo, Colorado.

On October 3, 2018, High Point Networks announced their intent to purchase the assets and employees of the Colorado-based value-added reseller West-Tech Communications. The West-Tech Communications acquisition completes the High Point Networks mission to expand further into the Colorado region. Customers will benefit greatly from the expanded services and technical expertise the newly joined companies provide.

This acquisition, slated to be final on November 1, 2018, includes all assets and full-time employees of West-Tech Communications. They will join High Point Networks as the ninth location across a five-state region with its corporate headquarters out of West Fargo, ND.

"The addition of the West-Tech Communications team elevates the level of offerings we provide to the organizations we serve," President & CEO Tom McDougall said. "This expands our technical expertise, market reach and adds to our strong foundation of service."

"This is exciting news for both companies," West-Tech Communications President & CEO Pat Galvin said. "We see this as a way to further expand our offerings to the many customers we support. We are particularly excited to join the High Point Networks team of over 100 employees to boost our technical support in the areas we serve."

High Point Networks offers organizations best-in-class voice and data networking solutions, supported by the best professional services team in the region. Their comprehensive suite of services solve challenges and provide measurable return on investment for the organizations they serve. With many collective years of business, technical and industry experience, High Point Networks leverages core competencies across key IT areas such as infrastructure & network management, security services, unified communications, data center technologies, and others to ensure successful customer deployments.

Over the next 30 days, both companies will be working through strategic transition items and will be communicating additional details to their employees, customers and vendor partners.



### **About High Point Networks, LLC**

High Point Networks is a value-added reseller (VAR) of information technology providing solutions to both the SMB and enterprise level markets in the upper Great Plains. We offer organizations best-in-class solutions in the areas of: Infrastructure, Unified Communications, Data Center and Security all supported by an experienced and industry certified professional services team. High Point Networks is headquartered in West Fargo, ND with regional offices in Bismarck, ND, Sioux Falls, SD, Brookings, SD, Billings, MT, Denver, CO and Detroit Lakes, MN and Minneapolis, MN. For more information visit [www.highpointnetworks.com](http://www.highpointnetworks.com)

### **High Point Networks Contacts:**

Tom McDougall, President and CEO, (701) 499.5225 or [tom@highpointnetworks.com](mailto:tom@highpointnetworks.com)  
Brandi Huntimer, Marketing Director, (605) 789.5661 or  
[Brandi.Huntimer@highpointnetworks.com](mailto:Brandi.Huntimer@highpointnetworks.com)

### **About West-Tech Communications.**

West Tech Communications was founded in 1998 in Pueblo, Colorado. In 1999 we opened our office in Colorado Springs. Our staff is comprised of experienced industry professionals with over 200 years combined experience. We cover not only Southern Colorado but Denver and the entire state of Colorado. Our history includes experience working on large, multi-site enterprise installations as well as deployments utilizing multiple technologies. For more information visit <http://www.west-tech.net>

### **West-Tech Communications. Contacts:**

Pat Galvin, CEO, (719) 955.4974 or [pgalvin@west-tech.net](mailto:pgalvin@west-tech.net)