



Kofile Conversion Services Celebrates 20 Years Assisting Partners and Customers

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In an industry where companies can often fall victim to changing technologies, Kofile Conversion Services (KCS) is pleased to celebrate 20 years of providing world class data and image conversion services to its customers and partners. During that tenure over 1400 projects have been completed, representing the conversion of over 700 terabytes of data.

The team was initially formed in 1996 at Protocorp International to perform conversions for internal projects, but in 1998 began providing conversions for external resellers and customers for a variety of target systems. Following a path through Bell & Howell, and later Eastman Kodak, the North Carolina based team eventually became Kofile Conversion Services after an acquisition from Eastman Kodak. While early conversion efforts often included handling specialized physical media formats, including various formats of optical disc and magnetic storage, more recent work is driven by the need to convert images and data from one vendor's legacy digital format to a replacement system.



Kofile Conversion services is uniquely positioned to provide support to Enterprise Content Management (ECM) resellers, and is able to draw on years of experience working with wide array of imaging systems to provide cost effective conversion support. Often a subcontractor to an ECM reseller, KCS handles the conversion of the legacy imaging repository, allowing the reseller to focus on the new implementation. Raouf Benhadj-Djillali, Program Director ECM Services at Fiserv, confirms the value of this model. "Kofile has been a business partner with Fiserv for more than 15 years. Kofile plays an integral part in our solutions mix to our customers related to data transformation, conversion and ingestion. From the day to day project life cycle, I personally have had the pleasure of working with Kofile for all these years in projects related to financial institutions ranging from \$800M to \$30B in bank's asset. You will work with seasoned professionals who understand the importance of data security, flawless delivery with schedules and budget in mind."

Barry Latta, President of Softrac, a long-time reseller partner recently added, "Kofile has proven themselves experts in the digital media conversion services realm. No matter the size or scope of the job, they are thorough and precise in their approach, and have accumulated a wealth of knowledge about multiple COLD, imaging, and database platforms. They have years



of experience converting digital data to common formats ingestible by virtually any software package. The staff is easy to work with and will listen to your requirements and needs in order to provide a smooth and straightforward transition to where you need to go."

Kofile Conversion Services has recently completed a large number of conversions to applications leveraging Hyland Onbase, and assisted several customers in exporting EMC Centera image files for transition to other storage devices. Past projects also supported users migrating from EMC AppXtender and Intellistor QM platforms.

For additional information about Kofile Conversion Services, and the variety of platforms and formats available for assistance, please visit www.conversions.kofile.com, send email to conversions@kofile.us or contact (704) 226-5600.

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About [Kofile Conversion Services](#)

Kofile Conversion Services is one of the oldest US-based companies providing conversion and migration of digital data from Enterprise Content Management (ECM) and Electronic Document Management Systems (EDMS). We accommodate conversion projects ranging from gigabytes of data to terabytes of data, and even larger.

About [Kofile](#)

The Kofile companies have been modernizing local governments for more than 40 years. Our legacy of innovation for the public sector spans the technological evolution from microfilm, to client-server applications, to web-based platforms, to our current on-premise and cloud SaaS solutions. Find out more at www.kofile.com