## PRESS RELEASE

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**NMP names Tom Gillis one of the 40 most influential mortgage professionals under 40** *Recognized for influential leadership at TMS and in the industry* 

Melville, N.Y. (December 18, 2018) — National Mortgage Professional Magazine named TMS SVP of Correspondent Sales Tom Gillis one of the 40 most influential mortgage professionals under 40 in 2018, recognizing his significant contributions to growing TMS Correspondent into a top player in the space.

The <u>list</u> recognizes top mortgage professionals under the age of 40, as voted on by their peers, who exemplify professionalism and top production in today's housing market.

"This is such an honor to be recognized among such an impressive group," said Gillis. "It's exciting to be part of reframing the correspondent landscape to think more about the life of a customer."

At TMS, Gillis has been a part of the company's Carespondent campaign that is reminding the industry that "we're not just selling loans, it's peoples' homes." This effort has brought new partner programs such as co-branding, providing resources to lenders such as DPA lists, and new thinking on customer service and customer lifetime value.

Prior to TMS, Gillis held leadership positions at top lenders including PennyMac and Bank of America. With a proven track record of growing and managing correspondent clients, Gillis has purchased more than \$20 billion in mortgages over the last 5 years, making him one of the most influential people in the correspondent category.

Gillis remains active in industry conferences and events, and has served on the CMBA Legal Services Committee, Mortgage Quality and Compliance Committee, Secondary Market Committee and is an active member of MORPAC, the voluntary, non-partisan Political Action Committee of the Mortgage Bankers Association.

"As we move into the new year, we're looking forward to rolling out more products to give our partners ways to expand their business and help more borrowers." said Gillis.

## About TMS

TMS (The Money Source Inc.) is a different kind of company that does business in a different kind of way. Founded in 1997, with a mission to Grow Happiness, TMS is a fast growing fintech company that provides products, technology, speed of service and a unique customer experience to borrowers, clients and team members in their pursuit of happiness. With more than 700 team members, TMS is a national lender and servicer licensed or exempt from licensing in all 50 states and the District of Columbia. For more information, visit <u>TheMoneySource.com</u>. NMLS# 6289.