

# "White Glove Relationship Management"

## Your Pipeline Will Appreciate the Effort

- Hands-On Engagement via Telesales 2.0®
- Senior level discussions
- High value outreach
- Social Monitoring
- Alert tracking
- CRM updates
- Warm hand-off
- Psychographic data sources



The **Vanella** Group, Inc.  
Strategic Telesales for High Tech

[www.VanellaGroup.com](http://www.VanellaGroup.com)

