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## TURNINGPOINT ADDS TRANSITION SUPPORT CAPABILITY TO NIOS 6, ITS GOVERNMENT TELECOM EXPENSE MANAGEMENT SOLUTION (TEMS)

***Agencies can now streamline EIS transitions and simultaneously manage all other telecom business in a single platform.***

Rockville, MD – March 5, 2019 –TurningPoint Global Solutions, LLC, announces the addition of TrACE™ Technology to its flagship Network Inventory and Optimization Solution (NiOS®) – a TEMS platform designed for government agencies now in its sixth major release. TrACE provides an integrated solution for improved **T**racking, **A**utomation, **C**ontrol, and **E**fficiency for agency network modernization and telecom transitions, just in time for migration to the Enterprise Infrastructure Services (EIS) contract.

TrACE helps agencies drive resource efficiencies, streamline and accelerate transition operations, and mitigate risks through the following core capabilities:

- **Consolidated management of legacy and new contract inventory** in a single data store – avoiding “swivel chair” data management from multiple systems and files
- **Integrated program management tools** to easily create transition projects and orders, link existing assets to new requirements, track progress, view “at risk” tasks, quickly respond to data calls, and deliver management reports
- **System notifications** to highlight delays and prevent premature disconnects and costly overlaps
- **Interconnected, simplified ordering** of bulk actions, move/add/change/disconnects (MACDs), and new orders through an intuitive user interface and one-click ordering
- **Tracking of budgets, spend, and forecasts across multiple contracts**, with cost allocation and bill back capabilities for budget management with agency components.

Unlike other commercial or government-built platforms designed to support a specific telecom service or single contract, NIOS 6 and TrACE work effectively with any government or commercial contract or carrier service offering. Whether implementing like-for-like transitions, network transformations, or hybrid transitions with a mix of EIS and other contracts, agencies can use TrACE to drive operational efficiencies and strengthen governance of transition.

TurningPoint Managing Partner David Hughes says the addition of TrACE Technology to NIOS 6 comes from years of practical experience helping government clients face the challenges of transitioning to new contracts while having to maintain telecom business continuity operations.

*“This latest enhancement reflects what we have learned about transition requirements dating back to the Networx transition from FTS2001, when we developed solutions to simplify and automate transition tasks. At one Cabinet level agency, NIOS enabled a 70 percent reduction in the time required to place transition orders,”* Hughes said. *“TurningPoint has married that knowledge to EIS-*

*specific requirements to build a platform and transition tool that we believe is unique across the industry.”*

### **About NiOS 6**

TurningPoint first introduced NiOS in 2004 to help federal agencies manage and optimize their network and telecommunications assets, services, and expenses. NiOS 6 incorporates years of experience working with real agency customer users, as well as the latest technological advances in distributed and cloud computing to provide a new and revamped user experience. NiOS 6 supports an agency’s enterprise architecture and cloud initiatives with its library of RESTful APIs to integrate with Customer Relationship Management (CRM) and financial systems, as well as carrier Operations Support Systems (OSS). NiOS 6 provides best of breed business intelligence capabilities for actionable insights using its role-based dashboards and advanced reporting features. With new enhancements to specifically support the GSA EIS contract, NiOS 6 with TrACE can be deployed in a FedRAMP-compliant cloud service provider or within an agency’s own data center.

### **About TurningPoint Global Solutions, LLC**

Headquartered in Rockville, MD, TurningPoint is a software engineering and professional services firm that serves a diverse group of commercial and government customers. Appraised at [CMMI Maturity Level 4 for Development](#) and [CMMI Maturity Level 3 for Services](#), TurningPoint achieves results through the successful planning, development, integration, and maintenance of IT solutions and by driving operational efficiencies into our customers’ operations. For more information, visit [www.tpgsi.com](http://www.tpgsi.com).