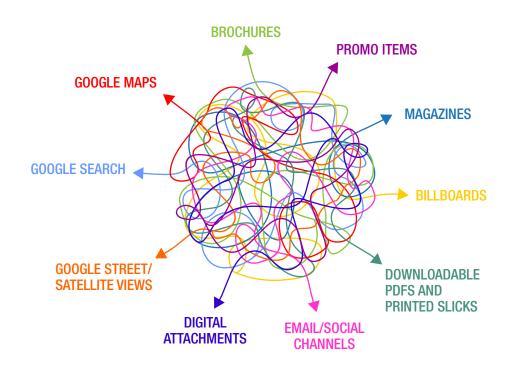
# SHUNAV THE FUTURE OF REAL ESTATE MARKETING



### HOME BUYER'S JOURNEY NOW





3D IMAGES • 360° VIDEOS • SKY TO GROUND VIEWS • INTERACTIVE MAPS SCHOOLS • GOLF • SWIMMING/TENNIS VIDEOS • LOCAL ATTRACTION INFO • DINING • VR

### **PAIN POINTS:**

- 1. Static images do not give potential buyers a good indication of depth, space and proximity
- 2. Sales Team is wasting time and money showing properties to less qualified buyers
- 3. Stand out in a crowded market
- 4. Hard to attract out-of-state prospects

### THE SKYNAV DIFFERENCE/(BENEFITS FOR PLANNED COMMUNITY MARKETERS):

- 1. Immerses potential buyers into the landscape and allow them to interact with features and available listings
- 2. Generates high-caliber leads
- 3. Saves the sales team time and money
- 4. Attracts out-of-town buyers
- Generates interest before development/ construction is finished





## why you Need SkyNAV™

### BENEFITS FOR COMMUNITY MARKETERS

of all generations

of all generations find their home on mobile

45%

360° photos perform 45% better than conventional pictures

29%

more people viewed a 360° video than the same video in traditional format

# Case Study ST. JAMES MASTER PLANNED COMMUNITY



### **SKYNAV PROJECT:**

St. James Plantation – Master Planned Community of over 6,000 acres located near Southport, NC.

#### **OBJECTIVE:**

- 1. Keep on cutting edge of technology with an immersive one-of-a-kind experience for visitors. SkyNav met this solution
- 2. Use technology to meet and exceed sales goals
- 3. Stand apart from competition

### **PROJECT DETAILS:**

- 14 aerial 360° Panoramas
- 17 ground 360° Panoramas
- 4 embedded YouTube videos
- 22 Information (pop-up) beacons
- 10 VR frames

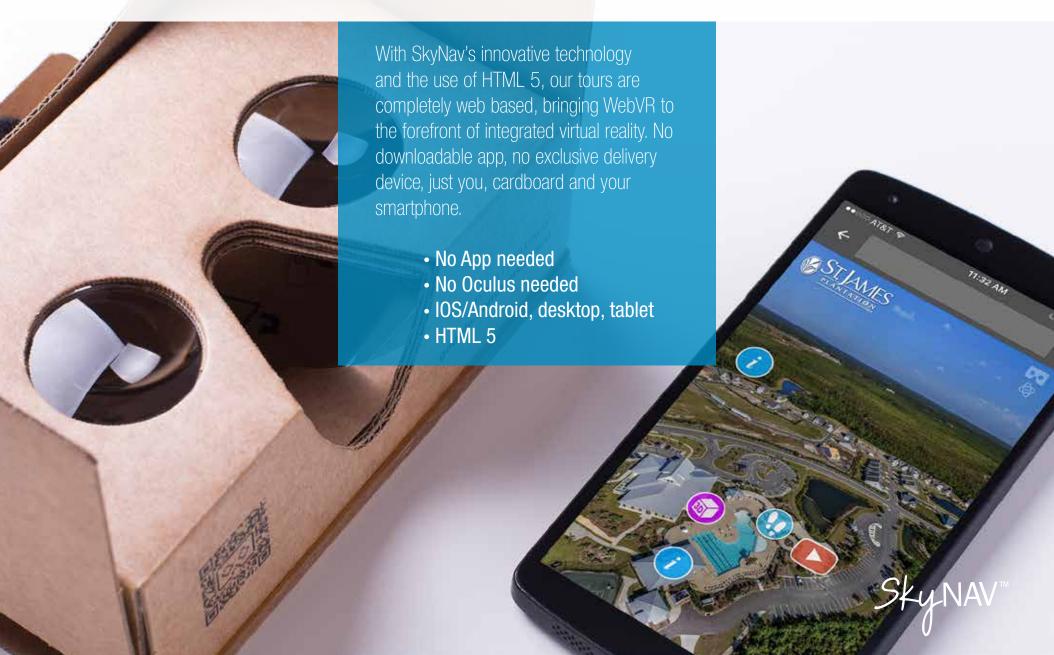
### **RESULTS:**

"We have more showings booked as a result of SkyNav, and it's only been live for 4 weeks" - Dan Kingsbury, VP Sales & Marketing, St. James Plantation

"It's the first time in 10 years we have seen this much excitement for a sales tool" - St. James Plantation sales staff.



### NO APP? NO OCULUS? No Problem!





SKYNAV