

# Meet The Powernet Strategic Alliances Team



Penny Thurnau  
VP, Strategic Alliances



Jill Warren  
VP, Technical Solutions & Support



Chris Ghosio  
VP, Security & Network Engineering

The map shows the following regional assignments:

- West Coast (California, Oregon, Nevada, Arizona):** Position Open, Manager, Channel Sales
- Southwest (Texas, Oklahoma, New Mexico):** Tyler English, Manager, Channel Sales
- Midwest (Illinois, Indiana, Michigan, Ohio, Wisconsin, Minnesota, Missouri, Iowa, Kansas, Nebraska, South Dakota, North Dakota):** Dan Firehammer, Manager, Channel Sales
- Northwest (Washington, Idaho, Montana, Wyoming, Utah, Colorado):** Position Open, Manager, Channel Sales
- South (Alabama, Georgia, Florida, Louisiana, Mississippi, Arkansas, Missouri, Kentucky, Tennessee, West Virginia, North Carolina, South Carolina, Virginia, Maryland, Delaware, Pennsylvania, New Jersey, New York, Connecticut, Massachusetts, Rhode Island, Vermont, New Hampshire, Maine):** Strategic Partner Sales & Technical Support
- East Coast (New England, Mid-Atlantic, Southeast):** Chris Raponi, Sr. Director, Strategic Channel
- North East (New York, Pennsylvania, New Jersey, Delaware, Maryland, Virginia, North Carolina, South Carolina, Georgia, Florida, Alabama, Louisiana, Mississippi, Arkansas, Missouri, Kentucky, Tennessee, West Virginia, North Carolina, South Carolina, Virginia, Maryland, Delaware, Pennsylvania, New Jersey, New York, Connecticut, Massachusetts, Rhode Island, Vermont, New Hampshire, Maine):** Strategic Partner Support Service Management
- North East (New York, Pennsylvania, New Jersey, Delaware, Maryland, Virginia, North Carolina, South Carolina, Georgia, Florida, Alabama, Louisiana, Mississippi, Arkansas, Missouri, Kentucky, Tennessee, West Virginia, North Carolina, South Carolina, Virginia, Maryland, Delaware, Pennsylvania, New Jersey, New York, Connecticut, Massachusetts, Rhode Island, Vermont, New Hampshire, Maine):** Brian Lammers, Sr. Manager, Sales Support

With over 26 years of channel experience, Powernet's Strategic Alliance managers are here to give you the tools & resources you need to be successful. Connecting with our team means:

- Powernet & Partner Introduction
- New Partner Leads
- On-Demand Technical & Sales Support
- Quarterly Promotions

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