



# Single Source Provider for SCM, ERP and EPM Cloud

## CORPORATE BROCHURE

Built on the foundation of deep industry, business, and technology experience, AVATA is a leading Oracle global consultancy for Supply Chain Management, Enterprise Resource Planning and Enterprise Performance Management across all verticals. AVATA brings unparalleled industry breadth and process knowledge that helps customers obtain the integration, acceleration and agility needed to solve critical problems, reduce IT costs, and deliver operational excellence across the supply chain while extending the value of existing investments – from strategy through execution.



### OUR PEOPLE

AVATA's consultants are unsurpassed in their depth of experience as business and technology practitioners. Our vast experience in delivering high-impact solutions combined with our methodology results in customer success that is sustained over time and delivers measurable benefits.

### OUR CUSTOMER FOCUS

We understand that software alone is never the answer. AVATA's commitment to customer success is our highest priority and it is our mission to assure their goals and ROI are achieved.

### OUR STRATEGY

There are pure strategy players and there are pure system integrators. AVATA brings the two together... *"where strategy meets execution."* Our acute focus on processes, data and technology is what delivers successful strategies for our clients.

## Empowering businesses with cutting edge technology and transformative business solutions

### Supply Chain Management

Deep industry expertise across the full suite of Oracle SCM Applications

- Demand Management
- Supply Chain Planning
- Sales & Operations Planning
- In-Memory Cost Management
- Procurement
- Global Order Promising
- Supply Chain Collaboration
- Inventory Management
- Manufacturing
- Trade Promotion Management

### Enterprise Resource Planning

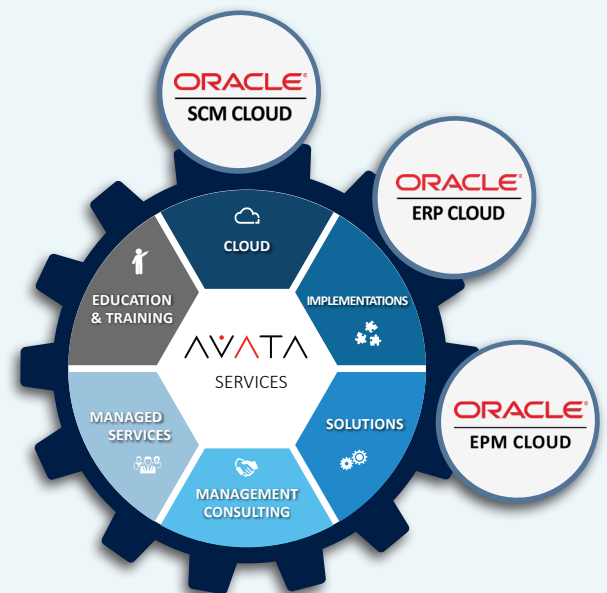
Exceptional capabilities to transform and integrate businesses through ERP implementations, upgrades, strategic blueprinting and pre-built Cloud integrations

- Financials
- Procurement
- ERP Cloud for Midsize
- Project Management

### Enterprise Performance Management

Delivering best-in-class EPM solutions that drive accountability across the enterprise by aligning strategic, financial and operational planning while empowering managers with more timely information

- Planning and Budgeting
- Financial Consolidation and Close
- Enterprise Performance Reporting
- Enterprise Planning



# SERVICES

## Cloud Roadmap

Whether it's a hybrid approach that integrates best-of-breed Cloud Edge products into your on-premise ERP system, or a complete end-to-end Cloud implementation, **AVATA's Cloud Roadmap offers comprehensive strategies to accelerate your business to the Cloud and support the system long after deployment.**

## Implementations

AVATA is one of the few Oracle partners with in-depth experience across the end-to-end supply chain. With over 300 successful implementations globally, our practice takes a holistic approach to technology that builds value across the enterprise. **Our combined proven methodology, product knowledge, and implementation expertise ensures the best use of your business and IT resources.**

## Solutions

AVATA has taken more than a decade of industry and technology experience and packaged repeatable success into solutions for specific processes and industries. We have developed integrations and pre-built adapters on our eLync platform that govern data management and standardize interaction across Oracle tools and the Cloud. Pre-built AVATA Express solutions are designed for rapid deployment on top of Oracle Cloud for specific business needs based on industry best practices. **These tools and accelerators facilitate quick and cost-effective implementations and upgrades.**

## Management Consulting

Our consulting services help organizations improve their performance through organizational operations analysis and the development of plans for improvement. We provide strategic advisory services, process mapping and re-engineering; we'll review current performance metrics, then provide best practice recommendations and Change Management strategies. **AVATA's consulting experience in finance, sales and operations planning, and supply chain management are a powerhouse in driving operational excellence and implementing best-in-class practices.**

## Managed Services

Our comprehensive end-to-end Managed Services keep your Oracle solutions up and running, providing peace of mind so you can focus on your business. **We offer help desk services, monitor systems and integrations, and application assistance that goes beyond issue resolution and proactively solves critical business concerns for end-users.**

## Education and Training

AVATA's training methodology is structured yet flexible to fit your organization. Sustaining the use and application of technology requires a long-term approach to education and training to support the organization as people change roles, as the organization matures, and as business conditions change over time. **AVATA has a substantial amount of training capital developed through years of delivering training programs to Oracle, Oracle Partners, clients, and industry events.**



AVATA is a leading strategic partner of Oracle and is recognized for its global capabilities in helping companies solve critical business challenges through people, process and technology. We offer the unique blend of real-world industry experience, best practices, and software expertise that sets us apart from pure system integrators. Leveraging Oracle SCM, ERP, and EPM Cloud, we provide our clients with a strategy that fits their organization and competitive processes that differentiate them in their respective markets and successfully deliver rapid improvements impacting bottom-line performance.

# TOP 10

## Oracle Partner CLOUD IMPLEMENTATIONS

### Success & Recognition

- Oracle Cloud Co-Development Partner and Cloud Excellence Implementer
- Oracle Partner Award for Excellence in Supply Chain Planning
- Awarded *SDC Executive's* Top 100 for Trade Planning and Promotion project with **Chicken of the Sea**
- 2017 Oracle Excellence in Supply Chain Management Award - **Ball Corporation**
- 2018 Top 10 Supply Chain Management Solution Providers (*Manufacturing Technology Insights Magazine*)
- 2019 Oracle Specialization in Procurement Cloud and Financials Cloud

*"The AVATA team played an integral role in assisting Channel Control Merchants implement our Oracle Cloud solution. AVATA provided a unique blend of process, functional and technical knowledge that allowed us to replace our legacy systems with a scalable ERP platform which is vital to our corporate growth objectives."*

- Elaine Saxton  
Corporate Controller  
Channel Control Merchants



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**ORACLE** Cloud Select  
Partner  
Cloud Excellence Implementer