



Press Release

NAVY BEACH EXPANDS FROM THE HAMPTONS TO THE CARIBBEAN With Exciting New Openings on St. Thomas and St. Maarten in Late 2019 and Early 2020

October 6, 2019 – New York, NY – After a decade of successfully operating its <u>flagship in Montauk</u>, **Navy Beach**, a seaside gem beloved by those "in the know" in the Hamptons and beyond, is pleased to announce a new partnership with Island Global Yachting Ltd. to expand into IGY's luxury Caribbean superyacht destinations at Yacht Haven Grande St. Thomas and Yacht Club at Isle de Sol St. Maarten.

Navy Beach St. Thomas will open in December 2019 with prime waterfront positioning at the sprawling Yacht Haven Grande and will feature a delightful mix of fully covered and sun-dappled outdoor seating for more than 100 guests, a comfortable outdoor lounge and 20-seat bar, all with unobstructed views of the surrounding yachts and Charlotte Amalie Harbor, which serves an impressive collection of the world's finest megayachts as well as an array of sailing, sport fishing and other pleasure crafts. The bright, open-air nautically inspired space spills out onto Yacht Haven Grande's prized "canon lawn," making it the perfect venue for live music performances, private events and weddings.

The opening of Navy Beach St. Thomas will be followed by two new sister concepts in neighboring venues along the waterfront promenade at Yacht Haven Grande: ISLA Cantina, a vibrant Mexican eatery opening late 2019 with an indoor-outdoor bar and overwater dining patio splashed with an eclectic mix of colors, fabrics and Mexican-inspired art to enhance the lively and communal atmosphere; and Sylvette, a French-Mediterranean neighborhood bistro opening early 2020 with more neutral hues, natural textures and vintage photos gracing the walls of the intimate indoor dining room and covered patio. Highlights from the menu at ISLA include Tacos al Pastor, Spicy Tuna Tostada, Mexican Street Corn, and Peanut Butter Stuffed Jalapeños; while the stand-outs at Sylvette are sure to include the Pan con Tomate, Swordfish Carpaccio, Charcuterie Board, and Red Snapper Panzanella. Once all three new venues are open, Navy Beach will operate almost 10,000 square feet of deliciousness at Yacht Haven Grande, plus onsite catering for events and deliveries to the surrounding marina and yachts.





Just as the Navy Beach lifestyle has come to epitomize stylish seaside dining with surreal sunsets and a joyful sense of celebration woven throughout the experience, Navy Beach St. Maarten will raise the bar even further as the brand's new flagship when it opens in early 2020 in Simpson Bay at the Yacht Club at Isle de Sol (home to 40 megayacht berths). Following a multi-million dollar redesign of this exclusive lagoon-front facility, Navy Beach St. Maarten will boast a variety of enticing indoor-outdoor elements and will be able to comfortably host events for up to 250 people in this sprawling two-story venue that includes an intimate water-view dining area with cozy banquette seating, a 20-seat horseshoe-shaped teak bar, a gaming area, and a handful of coveted daybeds facing the expansive central swimming pool with surrounding tropically landscaped patio and lounge seating. To take it a coveted step further, the über-sexy Sky Deck overlooking the marina and ongoing "yacht show" is like an elevated island in and of itself, ideal for smaller gatherings (up to 75 people) and exclusive affairs. The Sky Deck is outfitted with a full bar, seating and events space with unobstructed views of the surrounding yachts, waterfront and offers a perfect perch to watch the sunsets that are have become synonymous with Navy Beach.

The casually coastal cuisine at both Caribbean Navy Beach locations will feature new dishes crafted with island flair—including Red Snapper Ceviche, local blackened Mahi Mahi, and Grilled Caribbean Lobster—alongside signature favorites imported from the original Montauk flagship, including the Yunnan Ribs, Grilled Avocado, Jumbo Lump Crabcake, Buttermilk Fried Chicken, Truffled Mac, Crispy Whole Fish, and the Navy Burger.

This partnership between Navy Beach and IGY Marinas will significantly enhance the luxury nautical experience for locals and visitors alike. "Navy Beach is thrilled to partner with IGY on its brand expansion into the Caribbean Islands," says Navy Beach partner Frank Davis. "To share our beverage, dining and event experiences with vessels and guests who have not stayed in the Hamptons or had the opportunity to enjoy Navy Beach, is very exciting for us."

Yacht Haven Grande Marina St. Thomas recently received the highest marina accreditation in the world and is excited to be one of the first IGY locations to welcome Navy Beach within its unique waterfront open-air setting. Both locations are leading winter yachting destinations and routinely host the world's largest and most luxurious yachts. This new partnership will allow for the flexibility to host a multitude of functions including parties, yacht rendezvous, weddings, and fundraisers for local and international organizations.





"This initiative is the launching point of entirely new levels of hospitality for yacht owners and charter guests in the Caribbean," says IGY Marinas CEO Tom Mukamal. "Navy Beach's proven track record of success in Montauk combined with IGY's global destinations and brand will be leveraged to offer unique lifestyle experiences at our Caribbean destinations"

About IGY Marinas

IGY Marinas is one of the largest international marina companies in the world and a leading destination network for vessels across the globe. The company's network currently includes 17 marinas operating in 10 countries (United States, Mexico, Costa Rica, Panama, Colombia, Turks & Caicos, St. Maarten, St. Lucia, France and Italy), welcoming over 10,000 vessels and approximately 100,000 customers each year. The company has 3,000 slips under management catering to a variety of vessel markets, including superyacht, sportfish, cruise and sail. With 400 purpose-built slips accommodating superyachts from 80 feet (24m) to 800' (243m), IGY's marinas serve as leading destination ports for the world's largest vessels – serving more than 1,800 superyachts per year. With a passion for giving back on a global scale, the company's bi-annual charitable initiative "IGY Inspire Giving through You" supports over 40 charity-based initiatives across its marina destinations.

About Navy Beach

Having been dubbed "one of the most buzzed about new restaurants and bars in Montauk," and a "perfect destination for summer dining" by The New York Times, Navy Beach Montauk opened in 2010 and offers a memorable dining experience for the whole family in a beach setting with coastal cuisine and breathtaking sunsets. Navy Beach is located on a private beach overlooking Fort Pond Bay and delivers a high-quality fish centric menu with an emphasis on sustainable seafood and local seasonal produce. This laid-back, family-friendly eatery quickly developed into a hotspot for yachts and a coveted favorite for private events and destination weddings. Philanthropic efforts are centered around supporting the Navy SEAL Foundation (over \$175,000 has been raised since 2013).

Media Contact: NLPR | Nina Lora | info@NinaLoraPR.com | +1.917.698.6149