

**For Immediate Release**  
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**Tompkins Robotics, a business unit of Tompkins International, Partners with PULSE  
Integration to Expand Delivery of its Warehouse Robots**

*Organizations team up to deliver best-in-breed, scalable automation solutions to help clients  
improve efficiency and capacity*

**Raleigh, N.C.** – [Tompkins Robotics](#), a leading provider of portable, scalable autonomous mobile robots (AMRs), has announced a strategic partnership with [PULSE Integration](#) to deliver its t-Sort solution to companies looking to keep up with rising and evolving customer demands.

Headquartered in Pittston, Pennsylvania, PULSE Integration leverages a blend of best-in-class digital and physical technologies to deliver customized, scalable supply chain solutions for clients in the manufacturing, 3PL and retail industries. As part of the alliance, PULSE will offer Tompkins Robotics' t-Sort systems to help its clients streamline and improve fulfillment operations.

“Tompkins Robotics' t-Sort solution helps our customers keep up with growing fulfillment and shipping needs while achieving high speed and accuracy,” said Chris Paulsen, CEO of PULSE Integration. “Their flexible, fully modular solution enables our clients to implement leading automation that is flexible, scalable and configurable at a lower cost and in less time of traditional sortation systems.”

Ideal for small to large distribution operations, t-Sort is a portable, scalable robotic sortation system that operates similar to a tilt tray sorter without a fixed track, moving freely to any divert or induction station along the shortest path. Capable of handling parcels and units as small as a penny and up to 66 pounds, the t-Sort system can process a wide variety of items including apparel, shoe boxes, general merchandise, shipping bags, small-to-medium boxes and more. Its applications include e-commerce, retail replenishment, returns, shipping and can even be deployed in the backroom of a postal or retail location. While automation can sometimes require a large upfront investment, the t-Sort system is fully modular and additional robots can be added or removed instantaneously without any interruption or downtime—a great perk for retailers that need to ramp up for holiday or peak seasons.

Robots continue to gain momentum in the warehouse, with many companies turning to automation to help address the current labor shortage and rising costs. According to ABI Research, more than 4 million robots will be installed in more than 50,000 warehouses by 2025, up from just less than 4,000 robotic warehouses in 2018.

“We are excited to partner with PULSE Integration and help support their mission to provide clients with technology solutions that are capable of adapting and scaling to meet constantly evolving consumer and supply requirements,” said Mike Futch, president of Tompkins Robotics.

Tompkins Robotics' award-winning t-Sort system is used by some of the world's top retailers and shippers, which together represent more than \$1 trillion in annual revenue and include retail, e-

commerce, 3PL, and package and postal channels. The company also integrates with key partners to grow its overall offering on its goal of providing dock to dock robotic automation in logistics facilities.

To learn more about Tompkins Robotics' t-Sort solution or if you are interested in partnership opportunities, please visit [www.tompkinsrobotics.com](http://www.tompkinsrobotics.com).

#### **About Tompkins Robotics**

Tompkins Robotics, a business unit of Tompkins International, is focused on the robotic automation of distribution operations. Our primary system, t-Sort, consists of autonomous mobile robots that sort a wide range of items and parcels to consolidation points. t-Sort is a portable, automated material handling sortation system that is creating a huge paradigm shift in the supply chain and how the basic distribution function of order fulfillment is accomplished. We continue to expand this core system with complementary robotic systems to automate processes in fulfillment operations. Our systems maximize performance with mobile, scalable, flexible and portable robotics solutions. We create profit and value for our clients; making them more agile and adaptable to the highly dynamic changes in the marketplace. For more information, please visit [www.tompkinsrobotics.com](http://www.tompkinsrobotics.com).

#### **About Tompkins International**

Tompkins International is a global supply chain consulting and solutions firm dedicated to helping clients achieve supply chain excellence and profitable growth. Founded in 1975, Tompkins has integrated its decades of experience in strategy, commerce, logistics and technology into an ecosystem of six business units: Supply Chain Consulting, Material Handling Integration, Robotics, Applied Technologies, Fulfillment Services and Digital Commerce. By combining best-in-breed services and technologies, Tompkins delivers a true end-to-end supply chain solution enabling clients to improve the customer experience and ensure long-term success. Tompkins is headquartered in Raleigh, North Carolina and has offices throughout North America and in Europe and Asia. For more information, please visit [www.tompkinsinc.com](http://www.tompkinsinc.com).

#### **About PULSE Integration, a WEPCO company**

PULSE Integration, based in Pittston, Pennsylvania, combines design expertise, seamless integration, and management transparency to our approach in small- and large-scale supply chain solutions for manufacturing, 3PL and retail marketplaces. For more information, please visit [www.pulse-si.com](http://www.pulse-si.com).

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