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Tompkins Robotics, a Business Unit of Tompkins International, Partners with Bastian Solutions to Deliver Advanced Warehouse Automation Systems

Organizations collaborate to provide clients with cutting-edge robotic solutions to drive supply chain excellence

Raleigh, N.C. – [Tompkins Robotics](#), a leading provider of flexible, scalable, portable, autonomous mobile robots (AMRs), has announced a strategic partnership with [Bastian Solutions](#) to expand delivery of its powerful t-Sort solution and product line to help clients improve efficiency and capacity in the warehouse.

As a leading systems integrator, Bastian Solutions combines the powers of scalable material handling systems, innovative software and custom automation engineering to deliver world-class distribution and production solutions that help clients across a broad spectrum of industries create a competitive advantage. Through the new partnership, Bastian Solutions will utilize Tompkins Robotics' t-Sort systems to help its clients optimize warehousing and fulfillment operations across a wide range of end customer applications and sites.

“As market demands continue to change and grow at lightning speed, supply chain operations must adapt to remain competitive,” said Marvin Logan, Vice President, Consulting & Integration at Bastian Solutions. “Tompkins Robotics' flexible, scalable t-Sort solution enables our clients to reap maximum operational gains with minimum investment. These advantages are driving an increasing interest in this technology among our client base with several opportunities in the works. We look forward to partnering with Tompkins Robotics to deliver faster, more efficient sortation solutions.”

Ideal for small to large distribution operations, t-Sort is a portable, scalable robotic sortation system that operates similar to a tilt tray sorter without a fixed track, moving freely to any divert or induction station along the shortest path. Capable of handling parcels and units as small as a penny and up to 66 pounds, the t-Sort system can process a wide variety of items including apparel, shoe boxes, general merchandise, shipping bags, small-to-medium boxes and more. Its applications include e-commerce, retail replenishment, returns, shipping and can even be deployed in the backroom of a postal or retail location. While automation can sometimes require a large upfront investment, the t-Sort system is fully modular and additional robots can be added or removed

instantaneously without any interruption or downtime—a great perk for retailers that need to ramp up for holiday or peak seasons.

Faced with rising costs, a current labor shortage and unrelenting e-commerce growth, many companies have started implementing AMRs in the warehouse to support their fulfillment operations. According to market intelligence firm Interact Analysis, more than 580,000 order fulfillment robots will be deployed over the next five years.

“Bastian Solutions is highly regarded for their ability to design and deliver cutting-edge technologies and solutions to help clients optimize supply chain operations,” said Mike Futch, president of Tompkins Robotics. “We look forward to partnering with them and supporting our shared mission to provide clients with best-in-breed automation solutions that meet the dynamic requirements of today’s environment.”

“The prolific growth of digital commerce has created many hurdles and complexities for traditional supply chains,” said Jim Tompkins, chairman and CEO of Tompkins International. “We are excited to partner with top providers like Bastian Solutions to deliver industry-leading robotic solutions that help clients adapt their warehouse operations to meet these evolving needs and achieve long-term profitable growth.”

To learn more about Tompkins Robotics’ t-Sort solution, please visit www.tompkinsrobotics.com.

About Tompkins Robotics

Tompkins Robotics, a business unit of Tompkins International, is focused on the robotic automation of distribution operations. Our primary system, t-Sort, consists of autonomous mobile robots that sort a wide range of items and parcels to consolidation points. t-Sort is a portable, automated material handling sortation system that is creating a huge paradigm shift in the supply chain and how the basic distribution function of order fulfillment is accomplished. We continue to expand this core system with complementary robotic systems to automate processes in fulfillment operations. Our systems maximize performance with mobile, scalable and flexible robotics solutions that grow and change on demand to meet customer needs. We create profit and value for our clients; making them more agile and adaptable to the highly dynamic changes in the marketplace. For more information, please visit www.tompkinsrobotics.com.

About Tompkins International

Tompkins International is a global supply chain consulting and solutions firm dedicated to helping clients achieve supply chain excellence and profitable growth. Founded in 1975, Tompkins has integrated its decades of experience in strategy, commerce, logistics and technology into an ecosystem of six business units: Supply Chain Consulting, Material

Handling Integration, Robotics, Applied Technologies, Fulfillment Services and Digital Commerce. By combining best-in-breed services and technologies, Tompkins delivers a true end-to-end supply chain solution enabling clients to improve the customer experience and ensure long-term success. Tompkins is headquartered in Raleigh, North Carolina and has offices throughout North America and in Europe and Asia. For more information, please visit www.tompkinsinc.com.

About Bastian Solutions

Bastian Solutions, a Toyota Advanced Logistics company, is a trusted supply chain integration partner committed to providing clients a competitive advantage by designing and delivering world-class distribution and production solutions. By combining data-driven designs, scalable material handling systems, and innovative software, the company helps clients across a broad spectrum of markets become leaders in their industries. For more information, visit www.bastiansolutions.com.

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