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*Media Information for Immediate Release*

## **Tactical Management DWC LLC: Best Private Equity Partner GCC 2019**

The CFI.co judges have conferred on **Tactical Management DWC LLC** the 2019 award for **Best Private Equity Partner GCC 2019**

Highlights of the judging panel's findings include:

- Tactical Management eschews the hard-line approach typical of many private equity firms to look beyond the balance sheet and prioritise the people backing each project. It focuses on the substance behind each proposal and considers the future of each business idea.
- Tactical Management hopes to “redefine what investors, governments, and citizens expect of foreign direct investment” by cultivating a diverse project portfolio that prizes integrity and long-term results.
- Deploys a 17-person team from its Dubai offices to provide strategic management support to clients around the world. The firm benefits from an established network of banking contacts built up over the years and has created 1,784 jobs via 27 projects in nine countries.

### **The judging panel's full report:**

*Tactical Management DWC LLC: Best Private Equity Partner GCC 2019*

At Tactical Management, every business opportunity is assessed from a position of social responsibility and sustainability to create long-term, added value for clients and communities. The Dubai-based firm provides independent private equity, multi-family office, and corporate structuring services. Tactical Management eschews the hard-line approach typical of many private equity firms to look beyond the balance sheet and prioritise the people backing each project. It focuses on the substance behind each proposal and considers the future of each business idea. It specialises in helping distressed businesses transform their fortunes and views itself as an effective tool in the restructuring process. When Tactical Management takes on a project, it favours exit strategies that are fluid rather than rigidly set timelines. It prefers to stay in as long as necessary to help correct course and ensure that corporate management stands on a secure footing. Tactical Management hopes to “redefine what investors, governments, and citizens expect of foreign direct investment” by cultivating a diverse project portfolio that prizes integrity and long-term results. The company often comes aboard through related Holding Companies or Joint Ventures with equity stakes ranging from 10 to 50 percent and chooses from a variety of projects, from hospitals to fruit processing plants. Tactical Management deploys a 17-person team from its Dubai offices to provide strategic

management support to clients around the world. The firm benefits from an established network of banking contacts built up over the years and has created 1,784 jobs via 27 projects in nine countries. The CFI.co judging panel is delighted to present Tactical Management DWC LLC with the 2019 Best Private Equity Partner (GCC) award.

*For further information, please contact:*

Editorial Team  
Tel +44 (0)203 137 3679  
Email: [editorial@cfi.co](mailto:editorial@cfi.co)

### **Tactical Management DWC LLC:**

Tactical Management is an independent private equity, corporate structuring and multi-family office firm based in Dubai. We provide strategic management support in global markets. Our business model is based in three Business Divisions. Sustainability is at the heart of our business and priority for our daily operations. We are focused on long term relations and we are privileged to be in a position to offer our clients better opportunities. Tactical Management engages in social activities and initiatives to promote better global understanding, lifestyle improvement and environmental protection.

### **About CFI.co**

CFI.co is a print journal and online resource reporting on business, economics, and finance. The journal recognises that the traditional distinction between emerging and developed markets is now far less meaningful as world economies converge. Headquartered in London, the world's most multicultural city, CFI.co covers and analyses the drivers behind that change. Combining the views of leading multilateral and national organisations with thought leadership from some of the world's top minds – CFI.co's dedicated editorial team ensures that readers better understand the forces influencing and reshaping the global economy.

### **About the CFI.co Awards Programme**

Each year, CFI.co seeks out individuals and organisations that contribute significantly to the convergence of economies and truly add value for all stakeholders. Reporting from frontlines of economies on the move, CFI.co realises that best practice is to be found throughout the world. The Awards Programme aims to identify and reward excellence wherever it is found. The programme aims to inspire others to further improve their own performance.

## Contacts

### CFI.co

Meridien House  
69 – 71 Clarendon Road  
Watford  
Hertfordshire WD17 1DS  
United Kingdom

Telephone: +44 203 137 3679

Fax: +44 203 137 5872

Email: [contact@cfi.co](mailto:contact@cfi.co)

URL: [www.cfi.co](http://www.cfi.co)

### Tactical Management DWC LLC

Fatima Sotto  
Business Development  
Tactical Management DWC LLC  
The Binary Tower - Office 1809  
Al Abraj Street, Business Bay  
Dubai - United Arab Emirates

Telephone: +971 4 554 9727

Email: [sotto@tacticalmanagement.ae](mailto:sotto@tacticalmanagement.ae)

URL: [www.tacticalmanagement.ae](http://www.tacticalmanagement.ae)