## IMODULES

## Customer Success Snapshot\*

**10.5**%

increase in dollars raised year-over-year

The Encompass Platform Processed

\$418,751,196

in gifts globally

**7.8%** 

increase in donors over 2018

Total Transactions\*\*

1,942,870

1,027,805

donor transactions globally

Average Gift Size

**\$407.43** | \$401 (2018)

**\$451** \$440 (2018)

Private 4-year Avg.

\$348 | \$327 (2018)

Public 4-year Avg.

Total Fmails Sent

1,289,288,231

**Total Events** 

**69,160** 

<sup>\*\*</sup> Includes gifts, e-commerce, paid events, etc.

<sup>\*</sup> Based on 2019 Encompass Data.