

Concourse Federal Group Ranked in No. 7 in Fastest-Growing Private Companies in Washington, D.C.

WASHINGTON, D.C. (February 26, 2020) – Concourse Federal Group has been ranked at No. 7 in a list of the top 10 fastest-growing, privately held companies in Washington, D.C., according to the annual Inc. 5000 list. Concourse is proud to lead the way in the city of D.C., which is acknowledged for its business opportunities in the private sector.

Today, Inc. magazine also revealed that Concourse Federal Group ranks No. 20 on the Inc. 5000 Series: D.C. Metro list, the most prestigious ranking of the fastest-growing private companies in the entire D.C., Maryland, Virginia and Delaware region.

Concourse boasts a three-year growth of 809 percent with a 2018 revenue totaling \$10.7 million. The 10-year-old company has worked with dozens of federal clients and completed hundreds of projects successfully.

“Concourse is honored to be recognized as one of the hottest companies in Washington D.C.,” says Concourse Federal Group president Geoffrey Perkins. “This is a direct reflection of the outstanding employees we have at Concourse. Employees who are always willing to go the extra mile for our clients. We look forward to another great year at Concourse.”

The companies listed on the Metro ranking show overall stunning rates of growth across all industries in the D.C. metropolitan area. Between 2016 and 2018, these 250 private companies had an average growth rate of 196 percent and, in 2018 alone, they employed over 88,000 people and added \$6.5 billion in revenue to the greater D.C. area’s economy.

Companies based in the Washington, D.C., Baltimore and Richmond, Va. metro areas brought in the highest revenue overall. Complete results of the Inc. 5000 Series: D.C. Metro, including an interactive database that can be sorted by industry, metro area, and other criteria, can be found at inc.com/inc5000-series-dc-2020.

“The companies on this list demonstrate just how much the small-business sector impacts the economies of D.C., Maryland, Virginia and Delaware,” says Inc. editor in chief Scott Omelianuk. “Across every single industry, these businesses have posted revenue and growth rates that are beyond impressive, further proving the tenacity of their founders and CEOs.”

The Inc. 5000 Series: D.C. Metro Summit & Awards event to honor the companies on the list will take place on June 3 in Washington, D.C.

More about Concourse Federal Group

Concourse Federal Group is a certified Service-Disabled Veteran-Owned Small Business (SDVOSB) that provides full-service consulting and aspires to be the standard of excellence. Concourse has been providing the federal government professional services in Architecture & Engineering, Real Estate, Technology, and Management Consulting to clients nationwide since 2009. Concourse also provides solutions in cyber-security, real estate portfolio management, transition planning & medical facility outfitting, and healthcare planning. To learn more about Concourse Federal Group, visit <http://concoursefederal.com/home>.

More about Inc. and the Inc. 5000 Regional Series

Methodology

The 2020 Inc. 5000 Regional Series is ranked according to percentage revenue growth when comparing 2016 and 2018. To qualify, companies must have been founded and generating revenue by March 31, 2016. They had to be U.S.-based, privately held, for profit, and independent—not subsidiaries or divisions of other companies—as of December 31, 2018. The minimum revenue required for 2016 is \$100,000; the minimum for 2018 is \$1 million. As always, Inc. reserves the right to decline applicants for subjective reasons.

About Inc. Media

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