



Signature Spirits™
A DIVISION of ULTRA PURE

The **Largest**
Selection
of **Alcohols**
in the **World**

ultrapure

203.662.9761 | www.ultrapure-usa.com



Why Work with Signature Spirits

Signature Spirits, a division of Ultra Pure, is the leading independent supplier of bulk high proof spirits in the United States.

1

CONSISTENT SOURCING

We offer world wide sourcing from over 100 distilleries with the largest selection of bulk alcohols distributed through our nine bonded facilities.

2

COST-EFFECTIVE

We ensure best cost, through our global network of high volume contract supply relationships.

3

CONNECTIVITY

We ensure access to our network of Gold Medal formulators, flavor houses and bottlers.

4

COORDINATION

We offer down stream marketing solutions to help get your brand through distribution and on the shelf quickly.

Together with our sister company in The Netherlands (Sasma BV), there is no alcohol in the world we can't supply.



Best Practices: *Distillery*

ESTABLISHED OR START-UP DISTILLERIES

Signature Spirits supplies over 1,000 distilleries and brand owners so we understand how to help with your business planning, investment decisions and sales & marketing.



 Formulating new products.
Evaluating your investment allocation: equipment vs. brand development.

 Guidance with the TTB standards of identity, label and formula approval.

 Blending a combination of spirit bases together or with your own distillates.
TTB approval process for your DSP permit, formula & label approval and monthly tracking.

 Formulating your spirits economically.
Identifying holes in the marketplace that your products can fill.



 Marketing your product to trigger repeat sales through taste profile and packaging.

 Maximizing profitability while staying true to your artisan craft. Developing a brand story and marketing strategy.

Best Practices: *Brand Owner*

FULL SERVICE OPTIONS FOR LAUNCHING YOUR SPIRITS BRAND

Signature Spirits can get your new spirit brand to market better, faster and more economically than anyone else in the industry. We have the largest selection of alcohols in the world and the most extensive network of formulating and bottling expertise in the country.



CONSISTENT SOURCE

Largest Independent Supplier of Bulk High Proof Spirits



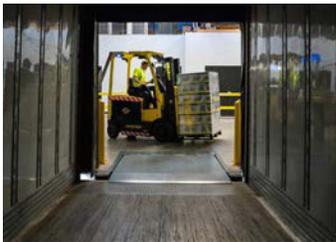
COST EFFECTIVE

Distillery Direct Sourcing for Lowest Raw Material Cost



CONNECTIVITY

Access our network of Gold Medal Formulators, Flavor Houses and Bottlers



COORDINATION

Downstream Marketing for Your Wholesale and Retail Launch



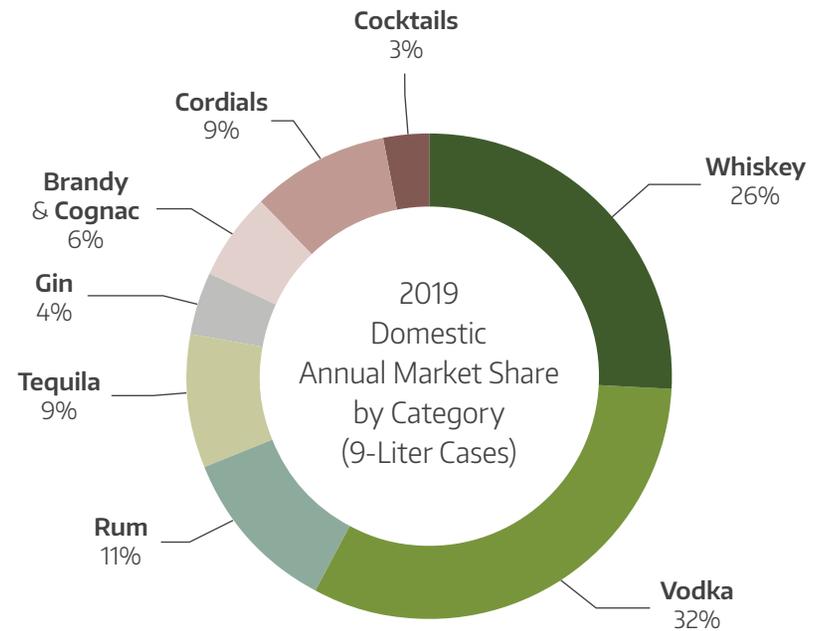


Concept:

What Spirit Category & Why?

There are many different spirit categories to choose from:

- Neutral Spirit / Vodka
- Whiskey
- Gin
- Brandy & Cognac
- Rum
- Tequila
- Liqueurs / Cordials
- Cocktails
- Ready to Drinks
(82.5mm 9-liter cases)



Source: Discus

Product Listings

Domestic Vodka/Gin Neutral Bases (190 Proof)		
	Characteristics/Certification	Cost
Missouri Corn Alcohol	6x distilled   	\$
Illinois Corn Alcohol	4x distilled   	\$
Iowa Corn Alcohol	4x distilled   	\$
Kansas Corn Alcohol	4x distilled   	\$
Organic Corn Alcohol	6x distilled, 190 proof    	\$\$\$
Charcoal Filtered	6x distilled   	\$
Ready Made Gins	Can be mixed to make own unique blend. Also available in New American Oak Barrels.   	
Elysian	Floral Focus	\$\$
London Dry	Juniper Focus	\$\$
International	Citrus Focus	\$\$
New World	Botanical Focus	\$\$

Imported Vodka/Gin Neutral Bases (190 Proof)		
	Characteristics/Certification	Cost
Neutral Wheat	100% Wheat. Distilled in Canada   	\$\$
French Wheat	4x distilled   	\$\$\$
Organic Wheat	4x distilled, Italian Wheat    	\$\$\$
Neutral Sugar Cane	4x Distilled   	\$\$
Organic Sugar Cane	  	\$\$\$
Potato	5x distilled from premium Polish potato varieties   	\$\$\$
Neutral Rye	100% Rye, Distilled in Europe	\$\$\$
Neutral Barley	100% Barley	\$\$\$
Amsterdam Dutch Wheat	4x Distilled	\$\$\$
Bavarian Apple	Distilled in Germany, 190 Proof	\$\$\$
Organic Gin	80 Proof	

Whiskey/Bourbon

	Characteristics/Certification	Cost
Bourbon	New Fill to 12 Years Old, Various Origins	\$-\$\$\$\$
Rye Whiskey	New Fill to 4 Years Old, Various Origins	\$-\$\$\$\$
Un-aged Bourbon Distillate	Can be put into barrels to age. 75/21/4	\$
Un-aged Rye Distillate	Can be put into barrels to age. 95/5/0	\$
Un-aged 99% Corn Whiskey Distillate	Can be put into barrels to age. 99/0/1	\$
Accelerated Aged Bourbon	6 months aged in New American Oak barrels, 117-119 Proof	\$
Accelerated Aged Rye	6 months aged in New American Oak barrels, 117-119 Proof	\$
Kentucky Corn Whiskey	5 Years Old, 91/0/9	\$\$
Canadian Corn Whiskey	New Fill to 4 Years Old, Various Origins	\$\$
Irish Whisky	Multiple Ages	\$\$\$\$
Scotch Whisky	Multiple Ages	\$\$\$\$

Rum

	Characteristics/Certification	Cost
Light Rum Base	Distilled from sugar cane molasses in the USVI	\$\$
Sugar Cane 189 Proof	4x Distilled   	\$\$
Jamaican Power Blender (Origin: Jamaica)	Blend of small batch pot still rums, flavor profile: Banana, Pineapple, Papaya, Mango, and Coconut. Used in 5-15% concentrations with base.	\$
Barrel-Aged Blender (Origin: Trinidad, Barbados, Guyana)	Light column still rums, tropical aged in small American oak barrels, flavor profile: Woody, Caramel, Vanilla, Coconut, Cinnamon, Nutmeg, and Allspice. Used in 5-15% concentrations with base.	\$

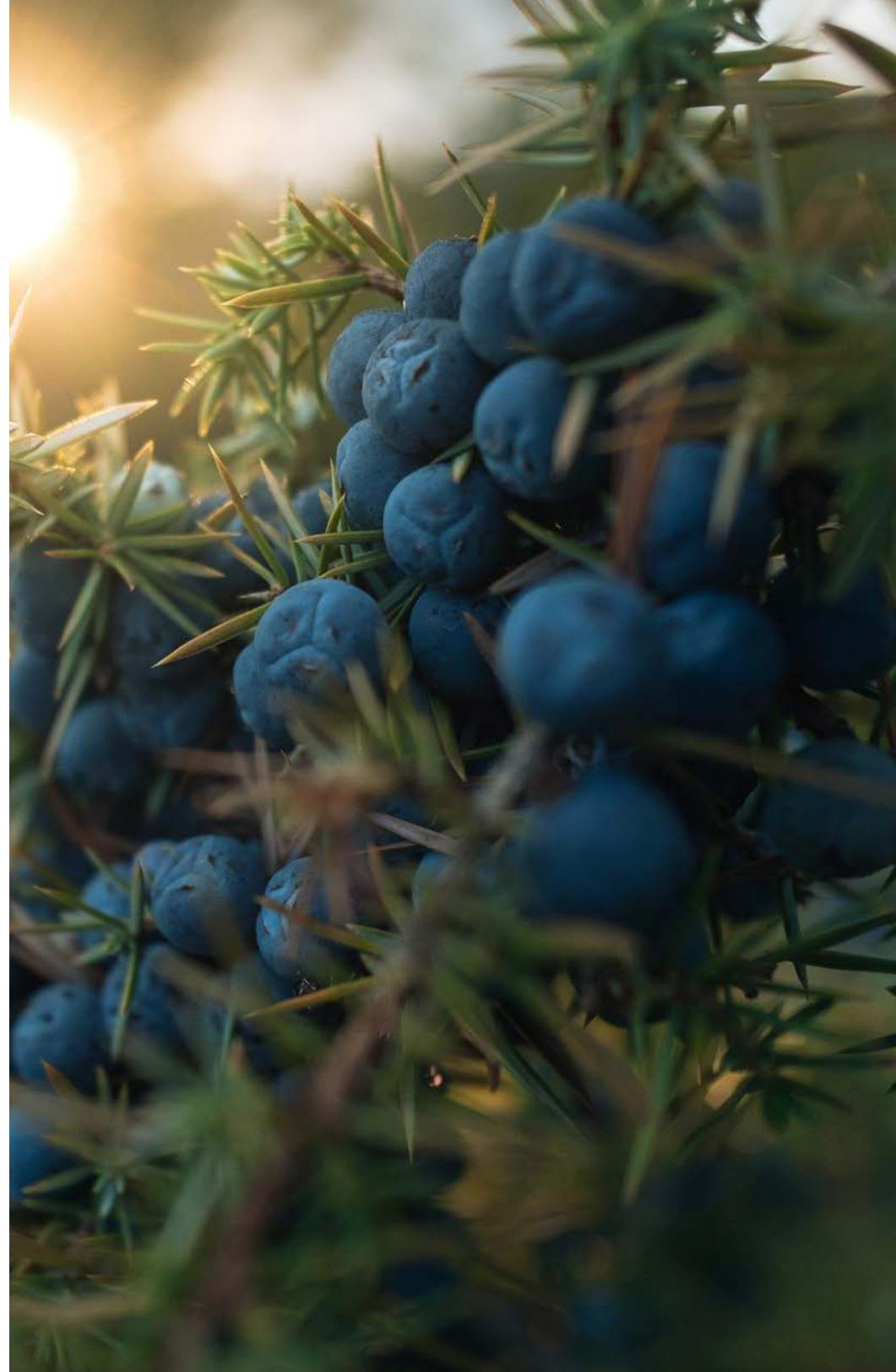
Rum

	Characteristics/Certification	Cost
French West Indies Blender (Origin: Martinique, Jamaica, Trinidad, Barbados, Guyana)	Intense pot still rums and mellower column still rums, flavor profile: Dry, Grassy, Herbal and Savory. Used in 5-15% concentrations with base.	\$
Aged Rums 1-8YO	Various Regions	\$-\$\$\$\$
Accelerated Aged Rum	4 Options. 150 proof.	\$\$
Special Rums	Various Regions	\$-\$\$\$\$

Brandy

	Characteristics/Certification	Cost
French Brandy	Multiple Ages in oak Limosine casks	\$\$\$\$
California Brandy	Multiple Ages	\$\$\$\$
Cognac	VS or VSOP Aged in oak Limosine casks	\$\$\$\$
Armagnac	Multiple Ages	\$\$\$\$
Calvados	Multiple Ages in oak Limosine casks	\$\$\$\$
Apple Brandy	Aged & distilled in CA using OR & WA apples	\$\$\$
4x Bavarian Apple Alcohol	Distilled in Germany, 190 Proof	\$\$\$
Neutral Brandy Distillate	172 Proof, CA grapes distilled in CA for Brandy	\$
Neutral Grape Alcohol (domestic)	192 Proof, CA grapes distilled in CA	\$\$\$
Neutral Grape Alcohol (foreign)	192 Proof, Various European origins	\$\$\$
Neutral Orange Residue Brandy	189 Proof	\$\$

Wine		
	Characteristics/Certification	Cost
OTS Grape	20.8% (drums only) & 23%	\$
OTS Orange	20% & 23%	\$
Tequila		
	Characteristics/Certification	Cost
30% Agave Spirit	30% Agave, 70% Sugar. Distilled and Imported from Mexico	\$\$\$
Tequila Mixto	Multiple Ages, Various Origins	-\$\$\$\$\$
Cream		
	Characteristics/Certification	Cost
Neutral Cream Liqueur Base	Fat: 15.4% Total Solids: 39.0 Density: 0.015 @ 20 degrees C Viscosity: 30cp pH: 7.2, *Storage must be between 55-74 degrees for shelf life of 1 YR *pH of added ingredients must match 7.2 pH of base cream	\$\$
Other		
	Characteristics/Certification	Cost
Cream Sherry	Blend of dry and sweet wines	\$\$
Dry Vermouth	Herb, spicy fortified wine	\$\$
Sweet Vermouth	Herb, spicy fortified wine	\$\$
Grappa	Grape-based pomace brandy	\$\$
Empty Barrels		
	Characteristics/Certification	Cost
Multiple Options	Various types and origins	-\$\$\$\$\$





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