# SUMMERCONNECT

**Company Overview** 

July 2020



- Summit is one of the largest PCB companies in North America over \$130 million in revenue
- Total of 240,000 sq. ft. of manufacturing space and over 800 employees
- Four North American based plants: Anaheim, Orange, Santa Clara, and Toronto
- Additional scale available utilizing Mass-Lamination Partners (DDTC licensed for ITAR)
- Additional manufacturing through Summit Global provides competitive global pricing
  - Multi-Site, Multi-Country (Taiwan, China, Vietnam, Korea)
- Focused on advanced technology PCBs for domestic manufacturing
- Multiple sites with similar capabilities provides redundancy for customer risk mitigation
- Provides a total PCB solution from prototype & quick-turn to volume production



# **Invest in Advancing Our Capabilities**

### • Fund Well Capitalized Facilities

- Keep pace with advanced technology PCB designs
- Provide a platform for additional growth
- Ensure long-term stability and viability

### Leverage Information Technology

- Proprietary shop management system
- Shop loading & capacity planning
- Engineering & Quality records

### Focus on Advanced Technology

- Complex HDI
- Complex rigid-flex
- RF/Microwave

### Provide a Total PCB Solution

- Prototype / QTA
- High mix / low volume
- Domestic & off-shore volume













# **End Markets**

End Market	Application / Program	Key Customers
Aerospace & Defense		<u>Commercial Avionics</u> : aircraft controls, communications, radar systems, entertainment systems
		<u>Military</u> : avionics, munitions, missiles, radar systems, secure communications, simulation, surveillance
Commercial		<u>Health care</u> : imaging, diagnosis, surgical, patient monitoring, implantable devices <u>Semiconductor</u> : ATE, reference boards, probe cards, burn-in boards <u>Computing/Datacom</u> : wireline & wireless
Space		Flight and non-flight: launch systems, communications/surveillance, payload





Rigid	Flexible	RF/Microwave	Semiconductor
<ul> <li>High layer count</li> <li>Stacked microvias</li> <li>Blind/buried vias</li> <li>Back drilling</li> <li>Multiple sequential lam</li> <li>Via fill (copper, epoxy)</li> <li>Heat sinks</li> <li>Bonded and embedded coins</li> <li>Terminal &amp; standoff assembly</li> </ul>	<ul> <li>Multilayer, Loose-leaf, Rigid-Flex, Bookbinder</li> <li>Adhesiveless &amp; adhesive</li> <li>Stiffeners</li> <li>Laser ablation</li> <li>Thin flex laminates</li> <li>Oversized panel layouts</li> <li>Assembly options</li> </ul>	<ul> <li>Wide range of PTFE materials</li> <li>RF/Digital hybrid designs</li> <li>Mixed material stackups</li> <li>Plated cavities, edge plating</li> <li>Mode suppression/stitching</li> <li>Buried resistors</li> <li>Edge launch features</li> <li>Rogers<sup>®</sup> strategic partner</li> </ul>	<ul> <li>Reference Cards, Probe, DUT, Burn-in-Boards</li> <li>High Aspect Ratio</li> <li>Low Loss Materials</li> <li>Bondable Gold</li> <li>Tight Tolerance Drilling</li> <li>Sintering</li> <li>Oversized Panel Options</li> </ul>



# **Facility Profile – Anaheim**

Facility size: Employees: Annual revenue: Technology focus: Service focus: 60,000 sq ft 190 ≈ \$40 million Rigid-flex, bookbinder, oversized flex Mid to high volume, standard lead time





### Certifications

ISO9001, AS9100, MIL-31032, MIL-55110, MIL-50884, NADCAP, ITAR registered, RoHS compliant



Facility size: **Employees:** Annual revenue: Technology focus:

## Service focus:

# **Facility Profile – Orange**

40,000 sq ft

170

≈ \$35 million

HDI, Sequential lam, RF/microwave

### High mix / low volume





### Certifications ISO9001, AS9100, ITAR registered, RoHS compliant



# Facility Profile – Santa Clara

Facility size: Employees: Annual revenue: Technology focus: Service focus:

**Business Mix** 

310
≈ \$55 million
Sequential Lam, Complex HDI, Flex & Rigid-Flex
Quick turn, new product development, pre-production volume

**Product Mix** 





75,000 sq ft

### **Production Mix**



### **Certifications** ISO9001, AS9100, NADCAP, ITAR registered, RoHS compliant



Facility size:

**Employees:** 

# **Facility Profile – Toronto**

65,000 sq ft

145

Annual revenue: ≈ \$22 r

Technology focus:

Service focus:

≈ \$22 million USD
 Rigid PCBs up to 30+ layers, BBV, microvia, sequential lam,
 RF/Microwave, thermal management

Mid volume production, pilot builds to support production



### **Business Mix**



### Product Mix





### Certifications

ISO9001, AS9100, NADCAP, MIL-PRF-55110, MIL-PRF-31032, CGP/JCP registered, RoHS compliant



# **Profile – Summit Global**

Partner locations: Approved suppliers: Revenue profile: Product Range:

DFM & Quality Support:

China, Korea, Taiwan, Vietnam

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Medium to Large companies (\$150M - \$1B) Rigid, Flex, Rigid-Flex, High-Speed Digital, RF/Microwave & Assembly Summit employees in US and China



### **Standard & Advanced Technology**

- Low to high layer count
- Wide range of material options
- Any layer HDI
- Back drilling
- Sequential lamination
- Epoxy Via Fill
- Fine line & space

### Specialized Capabilities

- Embedded Coin
- Cavity and edge plating
- Heavy Copper
- Metal backed aluminum, copper
- Hybrid constructions
- RF materials
- Substrate / chip carrier designs

### **Quality Standards**

- IPC 6012/6013, Class 2, Class 3
- TS/IATF 16949 (automotive)
- ISO 13485 (medical)
- AS 9100 (aerospace)
- ISO 9001
- ISO 14000 (environmental)
- NADCAP

### End to End Support to Ensure Your PCB is Manufactured Exactly to Specifications



# **Domestic Manufacturing Profile**

Production Capability	Santa Clara	Orange	Anaheim	Toronto
Quick turn / Evaluation	24 hours – 25 days	5 – 20 days	15 – 25 days	5 – 20 days
Typical standard lead time	20 – 30 days	25 - 35 days	30+ days	15 – 25 days
Typical production lot volume	4 - 24 panels	5 – 10 panels	25 – 50 panels	12 to 50 panels Multiples of 12 panel lots
Panel size options	12x18, 18x24, 21x24, 21x26, 24x30	12x18, 18x24, 21x24, 20x26, 24x28	12x18, 18x24, 21x24, 24x36	12x18, 18x24, 21x24
Shifts	3 + weekend	2.5 + Saturday	2.5 + Saturday	2.5 + Saturday
Common Materials				
Lead Free FR4	ITEQ 180A, I-185HR, I-370HR, EM- 827,TUC622/722/748	ITEQ 180A, I-185HR, I-370HR, EM- 827,TUC622/722/748	I-185HR, I-370HR, EM-827	I-370HR, I-185HR, VT-47, R-1755V, ITEQ 180A
Low loss	FR408, I-Speed, N4000-13EP/SI, Meg4, EM370D/528/888	FR408, I-Speed, N4000-13EP/SI, Meg4, EM370D/528/888	FR408, I-Speed, N4000-13EP & EPSI, Meg4	FR408, I-Speed, N4000-13EP & EPSI, Meg4
High speed digital	I-Terra MT40, Tachyon 100G, Meg6 & 6N, Meg7 & 7N, RO4000 series, EM890/891, TUC Thunderclad 1/2/3	I-Terra MT40, Tachyon 100G, Meg6 & 6N, Meg7 & 7N, RO4000 series, EM890/891, TUC Thunderclad 1/2/3	I-Terra MT40, Tachyon 100G, Meg6, & 6N, Meg7 and 7N, RO4000 series	Tachyon, Meg6, Meg6N, Meg7, I-Terra MT40, RO 4000 series
RF/Microwave	Rogers (all materials), Taconic (all materials), Astra MT77	Rogers (all materials), Taconic (all materials), Astra MT77	N/A	Rogers (all materials), Taconic (all materials)
Polyimide / High Temp	I-P95, I-P96, VT-901, Arlon 85N, BT	I-P95, I-P96, VT-901, Arlon 85N, BT	I-P95, I-P96, VT-901, Arlon 85N, BT	I-P95, I-P96, VT-901, Arlon 85N, BT
Thin core capacitance	Dupont HK04, Farad Flex	Dupont HK04, Farad Flex	Dupont HK04	3M ECM (embedded capacitance)
Flex	Dupont Pyralux AP, Panasonic	N/A	Dupont Pyralux AP, Panasonic	Dupont Pyralux AP (limited)
Surface Finishes				
In-House	ENIG, ENEPIG, hard Au, soft Au, Au over Cu, OSP, SnPB reflow, selective SnPb, Immersion Ag	ENIG, full body & selective Au, Immersion Ag, selective SnPb, SnPb reflow	ENIG, full body & selective Au, selective SnPb, SnPb reflow	HASL, LF HASL, ENIG, immersion Ag, immersion Sn, hard Au, soft Au, selective Au, carbon ink
Qualified outside service	HASL, immersion Sn	ENEPIG, immersion Sn, OSP	ENEPIG, immersion Sn, OSP	



# **Global Manufacturing Capabilities**

Item	Technical Capability	
Layers	1 - 68L	
Maximum Board Size	Rigid: 49.21"x22.44" (Backplane) / Flex: 19.68"x26.37"	
Maximum Board Thickness	394mil	
Outline Tolerance	± 4mil	
Minimum Trace Width / Space	2mil / 2mil	
Maximum (finished) Copper Thickness	Inner Layer: 12oz / Outer Layer: 12oz	
Minimum Drill Hole Diameter	6mil (Mechanical) / 4mil (Laser)	
PTH / NPTH Tolerance	± 2mil	
Registration Tolerance	± 2mil	
Aspect Ratio	20 : 1	
Solder mask Dams	3mil	
Impedance Control Tolerance	± 8%	
Rigid-flex Multilayer (max. # of layers)	2 - 40L	
Flex Multilayer (max. # of layers)	1 - 12L	
HDI Feature	Stacked Microvias (Any Layer), Blind and Buried Vias	
Material Types	FR4 (Shengyi, ITEQ, EMC); High Speed (Meg 4, Meg 6, FR408HR); High Frequency (Ro3003, Ro4350B); Polyimide (DuPont; Thinflex); Ceramic	
Surface Finishes	HASL/LF, HASL, ENIG, Immersion Tin, OSP, Immersion Silver, Hard Gold/Soft Gold, Flash Gold, Gold Finger, Selective OSP, ENEPIG	
Certifications	ISO9001, ISO14001, IATF/TS16949, AS9100, NADCAP, ISO13485, ISO27001	



# **Completed & Planned Capex**

### • Anaheim

- **DP-1500** soldermask coater
- Copper Via-Fill expansion
- (2) AOI/AVI system (Camtek)
- Pre-clean line / Auto loader (Wise)
- Planerizer (Polla Massa)
- Plating rectifiers (Baker)
- LDI system (Orbotech Nuvogo)
- Lab equipment (Struers)
- Vision Router (Pluratech)
- ERP System (ProCIM)

### Orange

- 4 opening lam press (OEM)
- Vision Router (Schmoll)
- ENIG/ENIPEG line
- AOI/AVI system (Camtek)
- (2) HS Mechanical drills (Schmoll)
- UV/CO2 laser drill (Schmoll)
- Epoxy via fill system (Mass)
- LDI system (Orbotech Nuvogo)
- LDI soldermask (Limata X1000)
- Automated tester (ATG a7)
- Network infrastructure upgrade

### • Santa Clara

- ENIG/ENIPEG, Im Silver line
- (3) HS Mechanical drills (Schmoll)
- (2) Laser drills (ESI, Hitachi)
- Epoxy via fill system (Mass)
- LDI system (Orbotech Nuvogo)
- High speed TDR 7Gb (Zymetrix)
- Strip/Etch/Strip (Chemcut)
- Planerizer (ITC)
- Wet Sander (Mass)
- (2) 6 opening presses OEM

### **Over \$10 million invested**



# THANK YOU