



# GOPROCORE CAPABILITIES

Driving Superior Value Through  
Next Generation Procurement

## Procurement is a strategic lever in an increasingly complex business environment

In an intensely competitive business environment, enterprises are consistently pushing and searching to find value.

As businesses continue to face increasing cost pressure and regulatory uncertainty, value is sought not only in managing resources but also in identifying opportunities to make high value processes increasingly sophisticated.

Modern day procurement organizations are becoming havens for organizational cost savings and efficiency gains.

A well-managed procurement function can be a key source for value creation and competitive advantage, propelling organizations to the leaderboard in their respective industries.

## Driving value in procurement requires technological capital and human capital

At GoProcure we are addressing these business and market challenges with our state-of-the-art procurement programs.

From our longstanding Strategic Sourcing programs to our newly launched GoProcure Tail Spend Platform, we help procurement teams maximize their savings, increase visibility, improve compliance, mitigate supplier risk, and innovate throughout their supply chain.

We leverage over 100 years of collective procurement expertise to bring you a team of experts trained in deriving strategic value from procurement.

## GOPROCURE OFFERINGS

### 1. Tail Spend Management

Leverage an end-to-end purchasing platform with over 3 billion products and services to drive value from your tail spend

### 2. Strategic Sourcing

Develop a spend optimization strategy and offset eligible spend with strategic sourcing

### 3. Spend Analytics

Gain insight into your current tail spend envelope to develop a better understanding of your unmanaged spend

### 4. Talent Acquisition

Hire, develop and retain world class procurement talent to take your department to the next level

### 5. Buyer's Desk

Create leverage in your procurement team with supply chain professionals that have extensive sourcing experience

Partner with GoProcure to drive super value through next generation procurement

## OUR CUSTOMER IMPACT

"A broader and more visible supplier pool gives us best-in-class pricing at the unit level and ultimately increases our cost savings."

-VP, Indirect Procurement

"Gaining visibility into and eliminating non-PO purchases and purchases from unapproved suppliers significantly reduces our risk profile."

-VP, Finance

"Insight into purchase trends and patterns finally gives visibility to the team of how our money is being spent."

-Fortune 500 CPO

"Quick and intuitive purchasing optimizes the purchasing process and dramatically increases our team productivity."

-Senior Manager