



SOURCING CAPABILITIES

An Innovative and Pragmatic Approach to Sourcing

The new normal in this global economy requires supply chains that can deliver products and services to the marketplace without interruption. This requires a world-class sourcing program that provides innovative suppliers while mitigating risk.

Benefits of the Sourcing Program

- ❖ Identify and accelerate savings across the enterprise.
- ❖ Mitigate supply chain risk
- ❖ Achieve the lowest total cost of ownership
- ❖ Identify the best suppliers to meet company and stakeholder requirements
- ❖ Better manage supply risk through allocation and optimization
- ❖ Manage catalogs, maintain technology and build a hierarchy
- ❖ Assist your organization to efficiently commercialize opportunities and renewals
- ❖ Track results

Expand Your Sourcing Team

Our team of sourcing consultants have implemented innovative and effective procurement solutions at various Global Fortune 500 companies, and can develop customized solutions to help your organization address one or all the following areas:

1. Strategic Sourcing

Experts armed with deep category knowledge and market insight, equipped with an arsenal of strategies, information and tools to help maximize savings opportunities.

2. Category Management

Consultants equipped with purchasing and market data, who routinely identify and implement solutions to reduce maverick purchasing. They improve supplier compliance, supplier performance and drive incremental unit-cost reductions.

3. Implementation

Process and technology specialists who transform and automate the procure-to-pay process to prepare your suppliers and internal stakeholders, ensuring you realize negotiated savings.

GoProcure uses proprietary programs, sourcing optimization tools and opportunity analysis tools to analyze spend and savings. These programs were developed by sourcing industry leaders with years of corporate and consulting experience.

Opportunity Analysis Tools

Opportunity Analysis Tools help clients accurately categorize spend, identify costs saving opportunities and track trends to develop optimal sourcing wave plans and programs. They include:

- Spend, savings and compliance dashboards
- Detailed spend cubes
- Category spend intelligence and benchmarks

Sourcing Optimization Tools

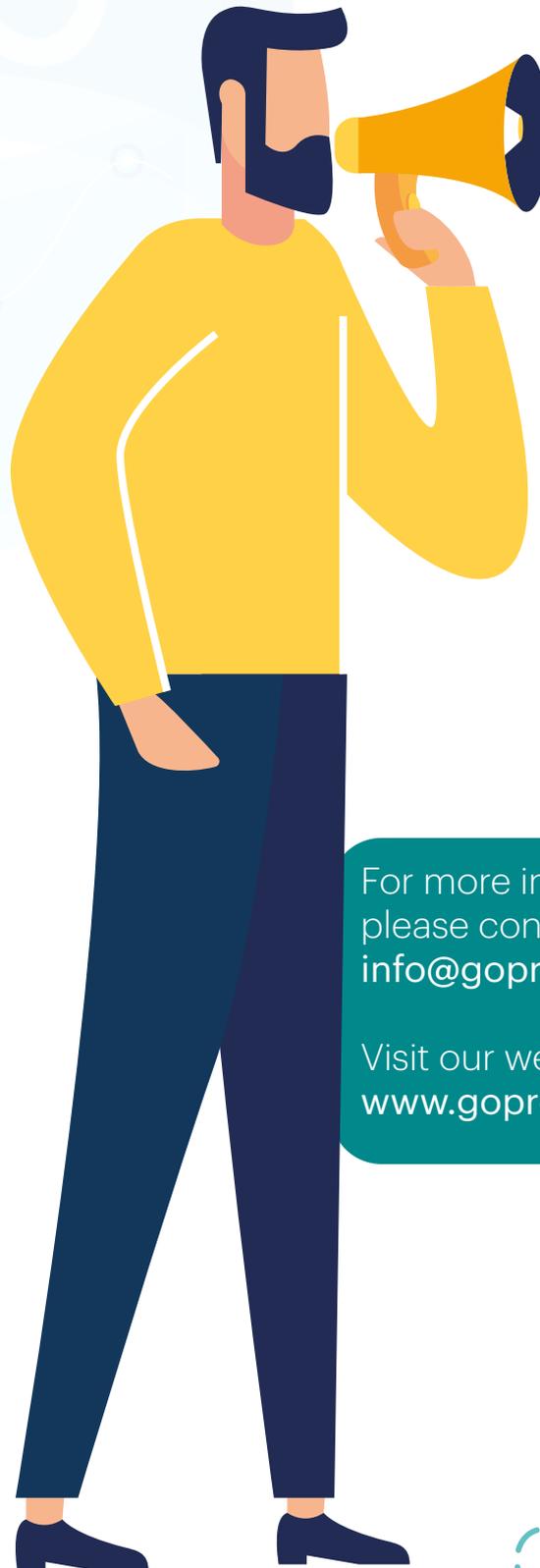
Sourcing Optimization Tools are used to rapidly develop baseline and sourcing strategies, execute sourcing events and evaluate award scenarios. They include:

- Data normalization and baselining engine
- Category specific cost modeling Tools
- Sourcing strategies (i.e. RFX)

Proprietary Saving Tollgate Program

Our strategic sourcing consultants have decades of experience helping Global Fortune 500 companies in a wide range of industries. We excel at identifying significant savings opportunities across various categories of indirect goods and services.

While using our proprietary tollgate methodology, we also adhere to the industry recognized "7 Step Sourcing Process". Our program achieves significant savings for our customers at the commodity, category and corporate level.



For more information,
please contact us at
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Visit our website
www.goprocure.com

CATEGORIES AND SUB-CATEGORIES AVAILABLE:



Technology:

- Break-fix Services
- Call Center
- Help Desk
- Hardware
- Software
- Storage
- ISPs



MRO:

- Abrasives
- Cutting Tools
- Electrical/Electronics
- Filters/HVAC
- General Industrial
- Grounds Maintenance Services
- Material Handling



Travel:

- Agency
- Air
- Car Rental
- Hotels



Administrative:

- Express Shipping
- Lab Supplies
- Legal Services
- Office Furniture
- Office Supplies
- Print
- Training



Packaging:

- Containers
- Corrugate
- CPG Packaging
- Flexible Packaging
- Folding Cartons
- Labels
- Lumber
- Plastics



Marketing:

- Meetings and events
- Market Research
- Digital and Creative Agency
- Analytics
- Public Relations
- SEO
- MarTech
- Sales Incentive Programs
- Sponsorships



Facilities Management:

- Appliances and Fixtures
- Construction Services
- Dining and Vending
- Fertilizer
- Flooring and Carpet
- Furnishings
- Heating and Cooling
- Mailroom
- Paneling and Walling
- Plumbing Supplies
- Security Services
- Uniforms and Linen
- Utilities
- Waste Management



HR Services:

- Background Screening
- Benefits
- Consulting
- Corporate Housing
- Crowd Sourcing
- Drug Screening
- Managed Service Provider
- Recruiting
- Relocation Services
- Temporary Labor
- Training



Telecom:

- Long Distance Voice-Data
- Telecom Audit & Recovery
- Telecom Expense Management
- Telecom Hardware
- VoIP
- Wireless Services



PPE:

- Thermometers
- Hand Sanitizers
- Wipes
- Procedure Masks
- Protective Goggles
- N95/KN95 Masks
- Disposable/Reusable Gowns
- Face Shields
- Body Suits
- Procedural Masks