

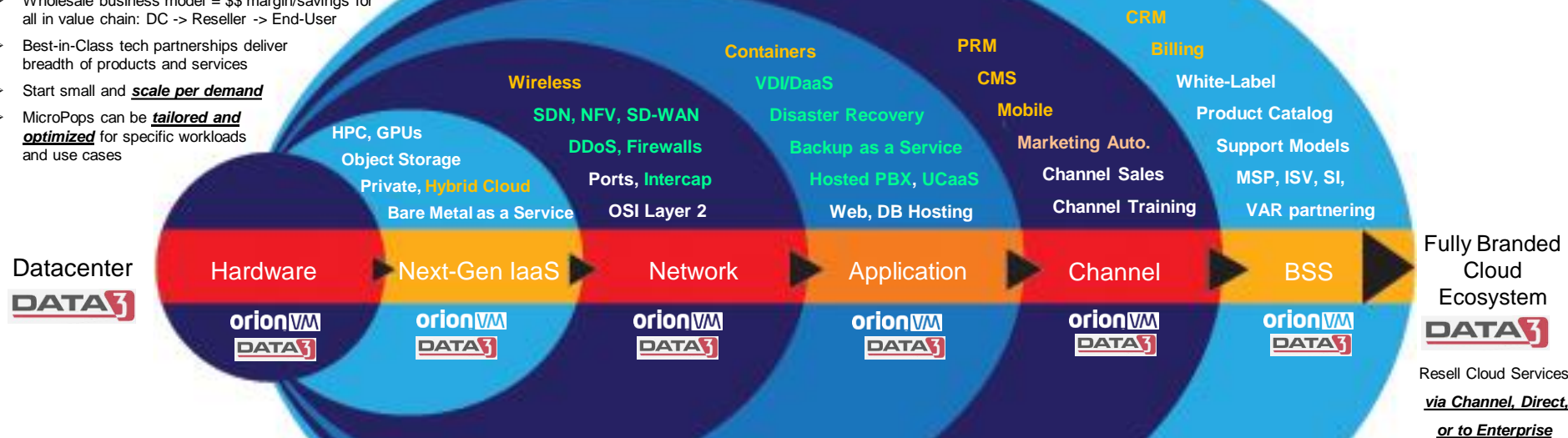
Key Features & Benefits

- > Partners choose which MicroPop products and services to deploy
- > **No vendor lock-in; augment** and **integrate with preexisting DC assets, networks, and other Clouds**
- > Wholesale business model = \$\$ margin/savings for all in value chain: DC -> Reseller -> End-User
- > Best-in-Class tech partnerships deliver breadth of products and services
- > Start small and **scale per demand**
- > MicroPops can be **tailored and optimized** for specific workloads and use cases

OrionVM MicroPop Overview

Managed Next-Gen Cloud In-a-Box

A La Carte Product and Services Menu



Product and Services Legend

- Core MicroPop services and products built, supported, and managed by OrionVM as part of base offering
- Partnership services and products integrated at various levels to run on MicroPop platform via templates, APIs etc.
- 3rd party services and products OrionVM recommends e.g. preferred vendors and solutions