

EATON SQUARE



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Eaton Square Doubles in Size in the US with the addition of IBG Business

Eaton Square is proud to announce its transformative growth in the US with the addition of IBG Business. IBG Business is an award-winning and a nationally respected M&A firm with 25 deal makers across five offices in Colorado, Arizona, Oklahoma, North Carolina and Nevada.

Founded in 1986, IBG Business boasts a rich history and track record advising in the sale and acquisition of over 1,100 privately held middle-market companies. The firm is focused on mergers & acquisitions and the private placement of growth capital with extensive expertise in the business services, consumer, life science, aerospace, energy, industrial, specialty distribution and manufacturing sectors. IBG's leadership team has held key positions as founding members of industry bodies such as The M&A Source and AM&AA among many other affiliations.

With this integration, Eaton Square has doubled its size in the US and now has over 40 senior M&A specialists and deal makers across 12 offices in the US. The addition of IBG Business marks a huge milestone broadening our clients opportunities across sectors within the US and internationally.

"We are very proud to welcome the IBG team to Eaton Square. John, Jim, John and Gary have built a fantastic firm and are well respected in the industry. IBG brings an outstanding track record in assisting clients to gain great values for their firms. We think their capabilities will further strengthen our ability to help clients looking for M&A help in the US and for our clients in Asia-Pacific and Europe to grow in the US market," Reece Adnams, Eaton Square CEO.

"Eaton Square aligns with IBG Business to expand and enhance our capabilities in serving business owners in preparing for and implementing successful transitions of ownership and growth development initiatives. The additional expertise brought by Eaton Square and its international roots are outstanding additions for IBG," John Johnson, IBG Business Co-Founder and Principal.

Joining Eaton Square are IBG's Founding Principals:

John Zayac

John Zayac founded International Business Group in 1986 to provide the mid-market business seller with the high-quality resources and sophisticated M&A service traditionally reserved for firms valued over \$100 million. John is a court-appointed expert in business valuations and transactions and is a nationally recognized speaker on the sale of privately held mid-market firms.

John Johnson

John C. Johnson is Managing Partner and Founder of IBG Business operating IBG's Oklahoma office. Since 1987, John has provided strategic counsel, facilitated business mergers and acquisitions, and performed business valuations. He has spent nearly three decades as an M&A advisor, advocate and intermediary to business owners. John Johnson serves M&A clients by marshaling strong community, regional and national relationships combined with a rich professional background in business sales and purchases.

Gary Papay

Gary Papay is a professional intermediary and business appraiser specializing in the sale and transfer of privately held mid-market, heating oil, propane, and petroleum companies since 1976. Gary is the partner in charge of the IBG Pennsylvania office located in Williamsport.

Jim Afinowich

Phoenix-based M&A advisor Jim Afinowich is a Certified Business Intermediary, M&A Master Intermediary and Business Brokerage Specialist who has managed and supervised more than 500 transactions. Jim handles business sales between \$5 million and \$150 million. The firm he leads has been selected Arizona's number one business broker and investment banking firm for 18 consecutive years by Ranking Arizona.

As well as the IBG leadership team we will be joined by:

- Garry Barnes
- Mike Cauley
- Matt Frye
- Charles Martz
- Troy Stapley
- Steve Bisbee
- Samuel David Cheris
- Oksana Komarnyckyj
- Lance Meilech
- William Thode

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- Bruce Black
- Mark Greenberg
- Tim Atwell
- Jim Kuykendall
- Tracy Penwell

Eaton Square is a cross-border M&A and capital services firm with 26 offices across the US, Canada, China & Hong Kong, Australia, New Zealand, UK, Spain, Switzerland, Singapore and Malaysia.

If you're interested to speak with our team, please contact the following individuals:

- John Zayac – john.zayac@eatonsq.com
- John Johnson - john.johnson@eatonsq.com
- Jim Afinowich - jim.afinowich@eatonsq.com
- Gary Papay – gary.papay@eatonsq.com
- Reece Adnams – reece.adnams@eatonsq.com