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FOR IMMEDIATE RELEASE



With new ownership Guardian poses the question -- are your building systems energy aware?

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Guardian Energy Management Solutions™, a Massachusetts based energy services provider, has been acquired by energy and software industry executive Domenic Armano, P.E. Mr. Armano, a seasoned executive with over two decades of sales, customer success, engineering and operations experience has served as Guardian's President for nearly two years. With the acquisition, Guardian aims to usher in a new era of energy efficiency, where building systems have the power to sense and respond to their environments through the application of new technology and intelligent IoT endpoints.

Guardian makes buildings energy aware by transforming legacy infrastructure into hyperconnected and intelligent networks that reduce energy use and cut operating

costs. With the acquisition, Mr. Armano said, “I’m excited to take on a more expanded role at Guardian and am looking forward to leading the transformation to an energy efficient future here in New England”.

Guardian has built an industry leading inhouse team of engineers, controls technicians, electricians and HVAC specialists who bring over a century of combined experience to every project. Their transformative analysis uncovers the potential of each unique building and its systems.

New Financing Offering

Along with the acquisition, we’re excited to provide our customers with another option for their financing needs. Guardian Energy Capital is launching in 2021 to provide customers with the opportunity to finance building system upgrades in their facilities. We’ll be providing traditional capital and operating leases along with energy services agreements.

About Guardian Energy Management Solutions™

Since 2010 Guardian has built hundreds of long-standing relationships based upon delivering an exceptional service experience. Guardian delivers comprehensive energy efficiency solutions for municipal, commercial and industrial buildings. We have helped nearly 400 customers implement thousands of projects that have assisted building owners reduce their energy usage, cut operating costs and improve the environment for occupants.



400+ Customers



3,000+ Projects

A full-service energy efficiency solutions provider, **Guardian Energy Management Solutions™** helps organizations identify energy waste and designs retrofit approaches designed to cut their utility expenses. Our team of electricians, plumbers, pipefitters and controls technicians self-perform the vast majority of projects that we implement, providing you with a single point of contact and reducing the time from opportunity identification to installation completion. Guardian provides energy assessments, building

management software, metering and sub-metering devices, battery storage, generators, air purification systems, HVAC and building management system upgrades, EV charging stations and energy project finance. Guardian also provides monitoring and management services designed to manage energy consumption over the long-term.



ENGINEERING

Energy Audits
Steam System Evaluations
Compressed Air Surveys



MECHANICAL

Boilers
Chillers
Air Handlers
Cooling Towers
Pumps



ELECTRICAL

Lighting Retrofits
Back-up Generators
EV Charging Stations
VFDs
Battery Storage



**CONTROLS
& ANALYTICS**

IOT Systems
BMS Installations
Retrocommissioning
Analytics Services



**BUILDING
MAINTENANCE
SERVICES**

Boiler Tune Ups
DX Equipment Coil Cleaning
Air Handling Units
Cooling Tower Fill Cleaning
Electrical Safety Inspections
Chiller Startups & Shutdowns



**PROFESSIONAL
SERVICES**

Demand Response
Energy Procurement
Project Funding Options

For more information, please visit <http://guardian-energy.com> or contact Barbara Ayotte, VP of Sales & Marketing at (508) 597-1333 and bayotte@guardian-energy.com