



C.A.R.
**BUSINESS
PRODUCTS**



Better Bankruptcy Solutions

BANKRUPTCY SPECIALIST CERTIFICATION

2021



**Turning
Opportunities
into Listings**

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THE BANKRUPTCY BLACK HOLE

Bankruptcy is like a Black hole for most people, especially for real estate professionals and mortgage servicers.

- * Time Wasted
- * Very Little Happens
- * Money is Lost
- * No One Benefits

NO ONE BENEFITS

A man in a white shirt and tie is falling into a black hole, symbolizing bankruptcy. The black hole is depicted as a dark, swirling tunnel with a bright light at the end. The man is in a state of panic, with his arms outstretched and a laptop computer in his hand. The background is a dark, swirling pattern of concentric circles, creating a sense of depth and movement.

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HOWEVER THE REALITY IS BANKRUPTCY IS BROKEN

Not the “Fresh-Start” that bankruptcy was intended to Provide.

Individuals file bankruptcy to settle their debts or negotiate new terms, but with real estate most Trustees abandon the real estate leaving the homeowner facing foreclosure litigation and financial stress. Not the “Fresh-Start” bankruptcy was intended to provide.



OUR MISSION IS TO MAKE BANKRUPTCY BETTER

BK Global[®] was founded to create better methods of mitigation in bankruptcy that result in a win-win for both the debtor and creditors.

Today, the company is the nation's leader in bankruptcy and short sale default solutions. We provide industry changing technology and solutions to Mortgage Servicers, Bankruptcy Trustees, GSE's and Non-profit organizations.



LEARN HOW TO HELP SELLERS IN BANKRUPTCY

Knowing how bankruptcy works and the different options available for a homeowner is key when advising your clients. Educating them on their options builds long term goodwill and lifetime clients and referrals.

Get Certified Today Grow Your Business!



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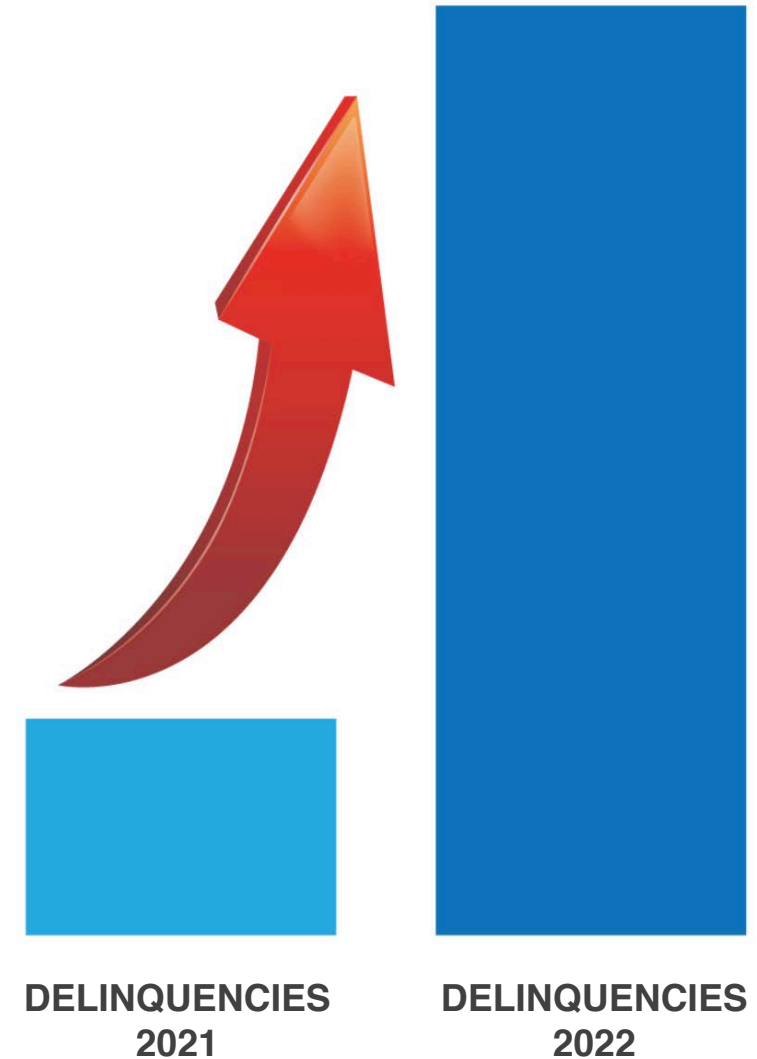
We work with the biggest names in the industry



MORTGAGE SERVICERS PREPARE FOR 2022

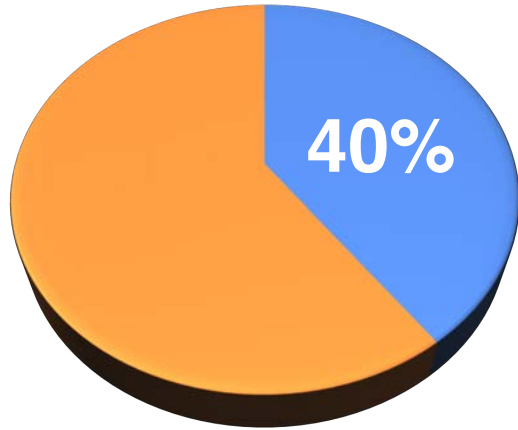
AS MORTGAGE DELIQUENCIES

SURGE - 3,550,000



BROKERS BE PREPARED AND GET CERTIFIED

HIGH PERCENT OF REO's START IN BANKRUPTCY

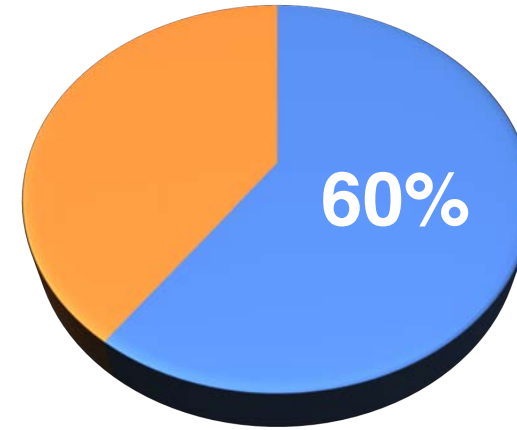


● BANKRUPTCY ● REO

Currently (BEFORE COVID)

It is rarely talked about but about 40% of all REO's go through bankruptcy first. In most cases the trustee abandons the real estate asset which leaves the homeowner facing foreclosure litigation, which ends up as an REO.

—
VS



● BANKRUPTCY ● REO

Projected (AFTER COVID)

The current economic situation is different from the past. With the mortgage moratorium a high percentage of the population may be current on mortgage but delinquent on other debts. Therefore bankruptcies are expected to increase.

LEARN HOW TO SOLICIT THESE LISTINGS BEFORE THEY GO TO REO

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BANKRUPTCY CERTIFICATION

LEARN BANKRUPTCY

BK Global offers a Bankruptcy Specialist Certification course to licensed real estate professionals which will give you the knowledge and prepare you to list and sell real estate assets in bankruptcy.

DATA MINING LISTINGS

Once certified you will have access to all of the homes that are in bankruptcy in your local area which allows you to reach out to the homeowners, explain how you can help and solicit your services to list their home.



[GET CERTIFIED NOW](#)

RECEIVE LISTINGS

When a bankruptcy trustee hires BK Global to list a property in one of their cases, BK Global assigns those listings to real estate professionals that are certified bankruptcy specialists in the BK Global network.

CERTIFIED DESIGNATION

Certified real estate professionals are able to display the Bankruptcy Specialist Certification on their marketing materials to further promote their services to homeowners, debtors attorneys and bankruptcy trustees.

CERTIFICATION COURSE

We have compressed this course down and packed it with everything you need as a real estate professional to be successful selling bankruptcy properties. The course only takes about 6 hrs and is online where you can start and stop at your leisure.

Understanding The Seller

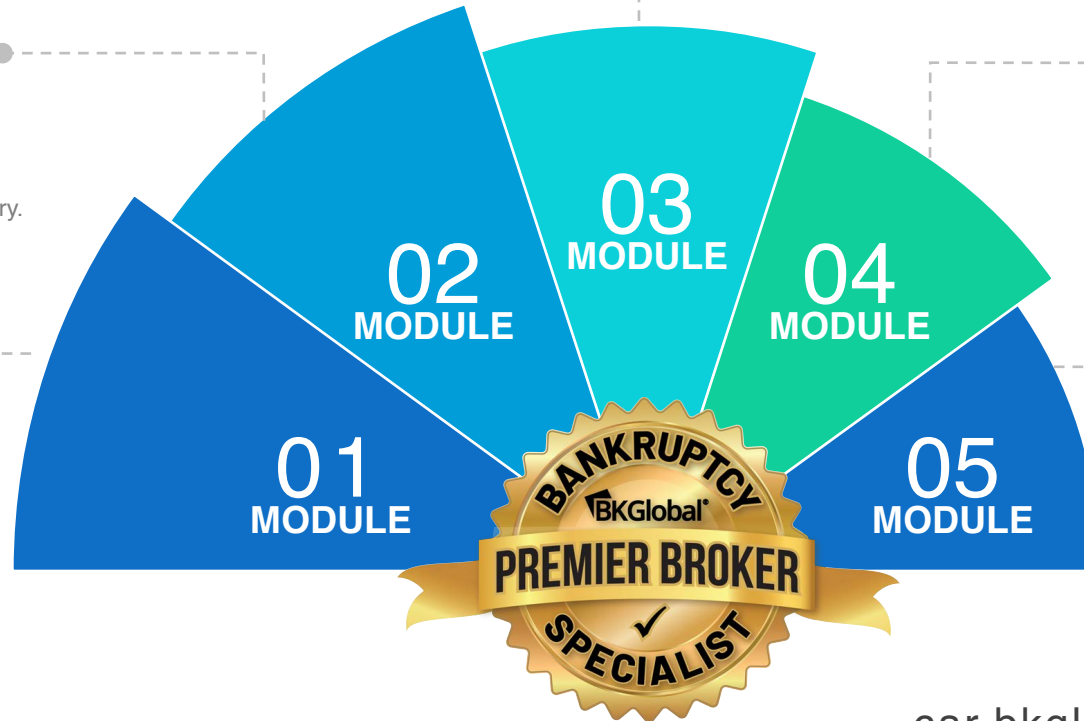
In bankruptcy the legal seller of the property can change and knowing who is in charge at what stage is critical. Plus you will learn the mindset of the seller in each stage and why that is important.

A Consented Sale

When selling a property in bankruptcy understanding a Consented Sale is key. This module breaks it down and will give you the tools and understanding necessary.

Bankruptcy Basics

Bankruptcy is complicated and confusing. This module will simplify it and give you everything you need to know as a real estate professional about bankruptcy



Data Mining Listings

This module will empower you to proactively solicit bankruptcy listing opportunities in your area and gives you a step by step process to quickly grow your business.

Working With BK Global

Once certified, you will have the ability to receive listing assignments from BK Global. In addition, BK Global will assist you all the way. You will be invited you online web calls where we discuss best practices, new tools available, coaching with your listing opportunities and will process your deals.



DATA MINING BANKRUPTCY LISTINGS

Certified real estate professionals gain
access to thousands of listing opportunities.



You will learn how to review a bankruptcy property
and determine what stage it's in, who the legal seller
is (which changes through the process), how to
solicit them and exactly what to say to get the listing.

**BECOME THE REAL ESTATE
EXPERT IN YOUR LOCAL MARKET!**

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BK GLOBAL SERVICES

Broker Training & Support

Sales & Listing Assignments

Data Mining Services



Bankruptcy Sales Processing

Short Sales Processing

Bankruptcy Advisory Services

CERTIFICATION COURSE FEE



\$399

BK Global charges a fee to ensure there is a commitment and dedication on the part of the real estate professional. After course completion our team will devote time and resources to ensure your success in growing your business in this sector of the industry.

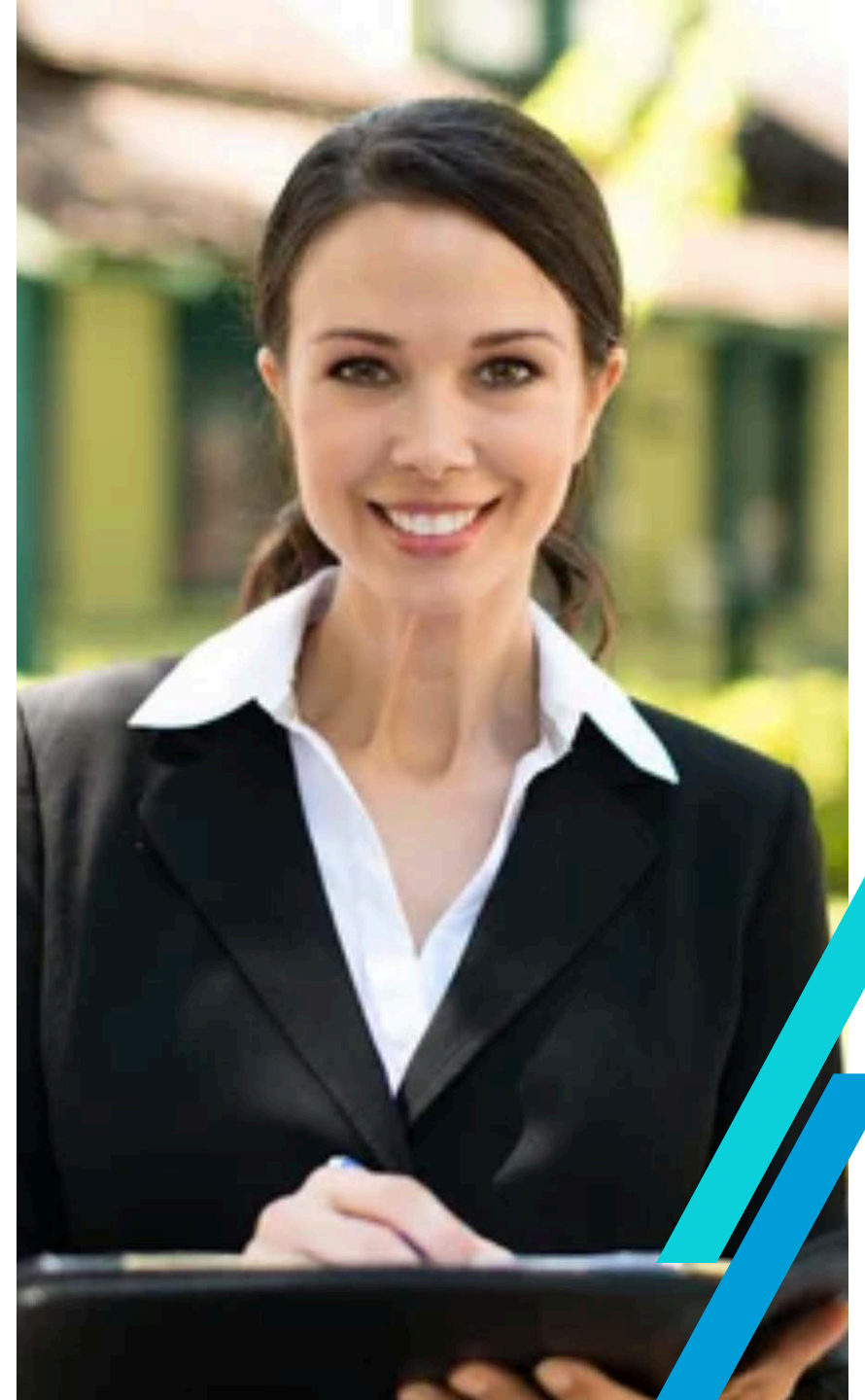
**GET CERTIFIED AND JOIN OUR ELITE NETWORK
OF REAL ESTATE PROFESSIONALS**

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COURSE INCLUDES

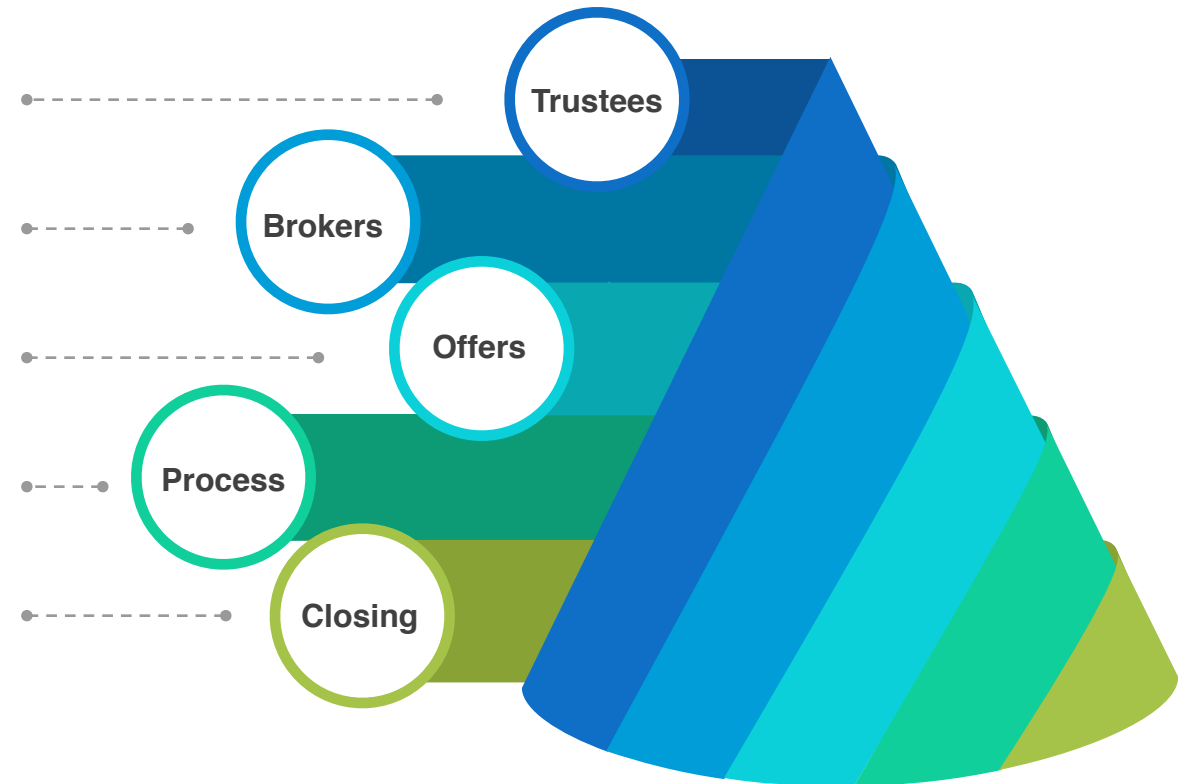
1. Access Coming Soon Listings
2. Access For Sale Listings
3. Submit Offers on Listings
4. Eligible to Receive Listings
5. Eligible to Receive Referrals
6. Listed as a Premier Broker
7. Live Support
8. Fast Track Bankruptcy Training
9. Access to Listing Opportunities
10. Access to Bankruptcy Trustees
11. Access to Debtor Attorneys
12. Listing Data for 90 Days

GET CERTIFIED NOW



— BK GLOBAL DEPARTMENTS

- 1** TRUSTEE SERVICES
- 2** BROKER NETWORK SERVICES
- 3** LISTING & OFFER MANAGEMENT
- 4** TRANSACTION PROCESSING
- 5** TITLE / CLOSING SERVICES



READY TO GROW YOUR BUSINESS?



If you have any questions or would like to discuss this with us please reach out we are here to help.

Email info@bkginc.com

Call (855) 658-1254