



EpiqMD

# An Introduction to Epiq MD

## Quick Facts

### Company Name

Epiq MD, Inc.

### Headquarters

Plano, Texas

### Founding Date

September 2020

### Founders

Alejandro Rodriguez & Verdie Bowen

### Market Cap

\$46 MM 52 weeks High

### Service Area

Employer Groups: National Coverage

Consumer: Alaska, Georgia, Illinois, Nevada, and Texas

### Core Ideology

Everyone deserves to live an Epiq life

### Vision

Today our nation, tomorrow the world

### Mission

Utilize technology to bridge the gap between care and everyday people

Change how people view and access healthcare

Live Epiq and then Be Epiq

Epiq MD is the convergence of primary care, preventative care, and wellness programs - on one digital platform, in a single offering. We exist to bring these services and knowledge to the 80 million Americans who are uninsured or underinsured because we believe that everyone deserves to live an epic life. Our telemedicine platform provides services such as: primary care, medical advisory, ask a medical expert, mental health services, lab services, prescription discount program, nutritional planning and much more. Epiq MD is a subsidiary of American International Holdings, which trades under the symbol: AMIH.

## Our Services

One Platform, One Fee. Services Offered:

- Primary Care
- Mental Health Care
- Prescription Fulfillment
- Prescription Discount Program
- Nutritional Counseling
- Life Coaching
- Lab Services
- Medical Bills Advocacy
- Ask An Expert

Lifestyle Add-On Service Features:

**EpiqLUX**  **EpiqPaws**



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## How Can Epiq MD Help Your Business or Organization?

Finding dedicated team members can be a daunting task and keeping good employees is equally as challenging; however, requires a very different strategy. Epiq MD is ready to help your company rise to the occasion and meet the unique needs of today's workforce and landscape. The Epiq MD platform can be effectively utilized under any combination of the following scenarios:

**Alternative Plan** – Employers can offer Epiq MD's full suite of services to part time and/or categories of employees who do not receive and/or qualify for the Employer's traditional health insurance. Examples for this are workers in retail, sales, and the restaurant industry.

**Something for Everyone** – Employers can offer our full suite of services to employees who decline the traditional health insurance sponsored by the Employer. This would be a much less expensive alternative that would at least provide primary care and mental health services to the employee and his/her respective family members.

**Customized Wellness** – Employers who want to create a customized plan, perhaps with an emphasis on mental health, nutrition, or chronic disease prevention as a supplemental service to their traditional health benefits package.

**Cost Reduction Strategy** – Employers and Self-Insured Groups can utilize the Epiq MD platform as first line of defense in an effort to contain health needs on our platform, avoiding the need to alert your traditional insurance provider and primary provider; keeping your cost down and possibly even lowering your cost over time.

## The Value Proposition

**Lower Absenteeism & Reduced Tardiness** - Having fast access to medical professionals and mental health professionals via voice or video communications reduces downtime and improves results.

**Employee Retention** – Specifically for labor, service and retail businesses where employees typically do not receive any health benefits, offering Epiq MD's services as a benefit could help to reduce employee churn, which is high in these industries.

**Increased Productivity** – It's well known that happier, healthier employees are more productive. Some case studies have demonstrated as much as a 14% increase in productivity just by offering a wellness plan.

**Improve your Company Culture** - Improve your company culture and relationships among employees by minimizing conditions your employees are experiencing like stress, fatigue, and/or anxiety that lead to conflict or strain relations in workplaces.





**30%**

Companies that implement wellness program have an average reduction of 26% in health costs, 30% in workers compensation and disability management claims and 28% reduction in sick days.  
-- The Institute for Healthcare



**\$300B**

It's estimated that stress costs companies in U.S. \$300 billion annually in the form of lost productivity, turnover, medical expenses, and absenteeism.  
-- Health Advocate



**87%**

of potential employees, when choosing an employer, consider the company health and wellness offerings.  
-- Forbes



**85%**

of employers believed their successful wellness program had a positive influence on company culture.  
-- HR Drive

## Frequently Asked Questions

### **Are there benefits to adding Epiq MD as part of our company offerings?**

Without a doubt! By giving your employees the tools and support to navigate their health and wellness, will result in reduced absenteeism, decreased turnover rates, lower rate of workers compensation claims, boosted company morale, increased in productivity and more!

### **Does Epiq MD's platform have national coverage?**

Absolutely, our diverse network of medical professionals are is available nationwide. No matter what state you or your employees are in they will be able to access their respective portal with ease. Some states may require special processes or prohibit some of our services.

### **What Is the Client On-Boarding process like?**

Epiq MD's onboarding process is simple. We begin with a no obligations analysis of your company's needs, you will then receive a deployment and employee engagement plan, and finally we will integrate into your company and celebrate your new program, while providing useful HIPAA compliant metrics quarterly.

### **What kind of support can I expect from Epiq MD?**

Epiq MD provides your company with a personalized account manager that will train and support your HR team, assist in employee engagement, and is available as your liaison for anything additional that may be needed.

### **What if my employees already have traditional Insurance?**

Epiq MD platform is very beneficial to have for anyone with or without insurance. Our platform provides to your employees what Insurance fails to do. We have no wait times, accessible 24/7/365, provide all services from a time and location of client's choice, with no hidden or unexpected fees!



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