

# — Exclusive Press Release —



# Twitch Founding CRO Jonathan Simpson-Bint Joins fanaticTV as Cofounder to Build Another Live Streaming Unicorn

"fanaticTV is a Party in Your Pocket!"

Signup for a sneak preview: www.fanaticTV.com

**April 13, 2022, Hollywood, CA.**— Twitch founding Chief Revenue Officer Jonathan Simpson-Bint has joined the Founding team of the live and social streaming company fanaticTV Inc.

Currently in stealth mode, the company is about to launch its 24/7 live-hosted app. fanaticTV is a live-hosted social TV platform; satiating FOMO for the youth and young adult market. fanaticTV empowers and excites fans to control and consume live social tv by participating in real time 24/7 and creating their own stations. **fanaticTV is a Party in Your Pocket.** Music, Influencers, Celebs, and More. Non-stop fan consumption, creation and interaction.

"This is still the early days of live and social video experiences, especially on mobile," says Jonathan Simpson-Bint. "fanaticTV is building a revolutionary streaming and social product that empowers fans to create and consume live social TV in real time. I'm excited to leverage my experience and expertise from the building and growth of Twitch to join as a Cofounder of fanaticTV."

"I remember the early days of Twitch when they spun out of Justin.tv" says fanaticTV CEO Drew Massey, "and was always an admirer of what they built and the tools they provided for gaming creators. My last company was a pioneer in live streaming entertainment empowering celebrities like Tom Green to host a nightly live talk show from his living room, but Twitch took it to the next level empowering users to be broadcasters. So I'm excited to have Jonathan Simpson-Bint join fanaticTV as a Cofounder. Jonathan was part of the core team that built Twitch to hundreds of millions of users so his expertise and passion for the space is boundless and invaluable. We're looking forward to changing the world a second time."



## **About Jonathan Simpson-Bint**

fanaticTV Cofounder Jonathan Simpson-Bint was part of the executive team that built Twitch - the world's largest platform and community for the live streaming of games - **and sold it to Amazon for nearly \$1 Billion**. After the acquisition, Jonathan Simpson-Bint continued to build Twitch at Amazon for another 4 years prior to leaving.

As an executive at Twitch for nearly 8 years, Simpson-Bint ran revenue and some of the biggest partnerships from the company's founding until December 2018.

Jonathan Simpson-Bint joined the company in late 2011 and spent much of the next year evangelizing the company's SDK strategy to the games market, meeting both publishers and developers persuading them to build Twitch functionality directly into their games. Today the +SDK program is a robust, multi platform part of Twitch's strategy and partners include Sony, Activision, Blizzard, Take Two and Electronic Arts as well as a plethora of indie publishers. Twitch was built directly into the mammoth selling Call of Duty: Black Ops 2 as well as into every EA game via Origin. Additionally, Jonathan Simpson-Bint worked extensively with Microsoft and Sony to get Twitch built directly into both the XBOX One and Playstation 4. Both hardware platforms launched with Twitch built in and as a major media partner.

After Twitch ended its sales representation relationship with CBSi Simpson-Bint led the effort to create Twitch's own internal sales team completely from scratch becoming CRO. Upon leaving Twitch and Amazon, Simpson-Bint left a thriving sales organization with offices in SF, LA, Chicago, Austin, New York, London, Stockholm, Frankfurt and Tokyo.

#### **About Drew Massey**



fanaticTV founder Drew Massey is a prior Benchmark Capital & Intel Capital financed founder & CEO. An experienced and visionary technology-media entrepreneur. Massey Pioneered Internet TV with the 24/7 music video & pop-culture celebrity company maniaTV. **And achieved a nearly \$100 Million buyout offer from Viacom.** VCs wanted \$250 Million. Massey had the vision for next generation TV and grew the prior company to \$10 Million



revenue and break-even. Pioneered Online Live 24/7 TV with 25,000 music videos and Hollywood talent while converting over 200 leading brands to join the revolution.

Massey has extensive expertise in digital entertainment, technology, media and advertising with experience working with every major advertising agency, talent agency, music label, leading financiers and more. Been interviewed by innumerable media outlets including the Wall Street Journal, CNBC, CNN, The New York Times, Advertising Age, Adweek, Mediaweek, and more. As well as having been an invited speaker at many industry events.

### **About FanaticTV**



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# **About Koller Search Partners**

Koller Search Partners is the trusted retained executive search partner for consumer media and enterprise companies looking to build winning leadership teams.

"Ed Koller, of Koller Search Partners, is responsible for the Cofounder matchmaking with Jonathan Simpson-Bint and myself," stated CEO Drew Massey, "leveraging his decades of experience and expertise in digital, technology and media he is the preeminent executive recruiter. Having worked with Ed for two decades he is always my first call as he has a wealth of knowledge, contacts, and invaluable counsel, with a special knack for building world class teams."

Koller Search combines art and science, with an emphasis on speed, diligence, transparency and results. For more than 25 years, the firm has been connecting diverse talent to in-demand career opportunities, and helping clients recruit key executives to take their businesses to the next level. Koller Search partners with a wide range of organizations who focus on delivering information on every platform and in every format (digital, video, audio, live/virtual events, data/research, and more) to targeted audiences, enabling these companies to grow revenue, profit, audience, market share and overall business success.

Please contact Press@fanaticTV.com for more information.