



**EMBARGOED UNTIL JULY 10, 2022**

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## **HPI Acquires Employers Health Network (EHN) of Irving, Texas**

**Westborough, MA, July 2022** – Solidifying a powerful partnership that began in 2015, Health Plans, Inc. (HPI) announced that on July 1, 2022, it acquired Employers Health Network (EHN), a company that develops and manages high-performing networks for employers seeking an alternative to the high cost of traditional managed care networks.

*“We are thrilled to fortify HPI’s relationship with EHN and provide optimized experiences for self-funded employers across the country,”* said Deb Hodges, president and CEO of HPI. *“Our partnership began seven years ago, and this acquisition will strengthen our united goal to offer cost-effective, flexible plan designs that focus on high-quality care with better outcomes. Bringing EHN officially into the HPI family of companies will continue to help us successfully serve the self-funding needs of the national market.”*

Employers Health Nexus (EHNexus), based in Irving, Texas, brings Employers Health Network (EHN) and Clarion Management Solutions (CMS) to the HPI family of companies. EHNexus provides extensive experience in managing direct-to-employer products along with network contracting expertise.

*“At EHN, we believe strongly in our mission—to drive higher-value healthcare by bringing employers and world-class healthcare providers into a trusting relationship,”* said Blake Allison, CEO of EHN. *“As we evaluated strategic partners, HPI clearly aligned with our mission, given their customized solutions for employers and their high volume of partnerships with healthcare providers. This opportunity allows HPI and EHN to bring together a best-in-class third-party administrator with an innovative health plan solution to optimize healthcare for self-funded employers in the communities we serve. We are very excited about the future and the next chapter of our company.”*

The addition of EHN and CMS to the HPI family of companies will bring an expansion of network options to HPI’s customers, which will continue to elevate HPI’s national growth and its core value of offering customized solutions to clients. Exclusive to the EHN model is the focus on clinically integrated systems anchored by high-performance facilities and physicians with market-competitive discounts.

*“This partnership is the culmination of the efforts that HPI and EHN have put forth over the last seven years and will positively impact future access of care for our membership,”* said Drew Rozmiarek, HPI senior vice president, national sales and emerging markets. *“This acquisition is another step forward in our mission, solidifying our offering of true customization to self-funded employers across the country. As groups evolve, so does their understanding of access to care for*



*their specific membership. The result of contracting with quality providers and high-performance network options will not only add value for our continued growth but will also improve our offerings to current HPI clients.”*

EHN/EHNexus will continue operations out of its headquarters in Irving, Texas.

**About HPI**

HPI redefines what is possible with self-funded health plans. As a leading national third-party administrator, they partner with health plan brokers and employers to provide innovative self-funding strategies and customized plans tailored to each client’s needs and population. HPI’s solutions give employers greater cost transparency and control, while elevating the member experience. It is their flexible approach, entrepreneurial spirit and commitment to quality, technology, and service that enable them to deliver premium value to their customers.

For more information, visit [www.hpiTPA.com](http://www.hpiTPA.com)

**About EHN**

Employers Health Network (EHN) provides comprehensive healthcare plans, which allow employers to provide exceptional quality healthcare benefits at the lowest possible cost. Our plans connect employees directly with the best quality healthcare providers and our fully transparent pricing allows customers to see, understand and control their healthcare benefit spending.

For more information, visit [www.employershealthnetwork.com](http://www.employershealthnetwork.com)

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