Cetec ERP & Paperless Parts Integrate for a Seamless Quoting Process

TWITTER PITCH: "Boston-based Paperless Parts makes quoting in @CetecERP straightforward, simple, and seamless."

SUMMARY: "Cetec ERP is excited to integrate with Paperless Parts to help customers streamline their estimating and quoting process."

Austin, TX (14 July 2022) -

MEDIA RESOURCES
cetecerp.com/press

ABOUT US
cetecerp.com/about

SUGGESTED KEYWORDS
manufacturing, software, austin, startup, cloud, erp, enterprise, Paperless Parts

Austin-based Cetec ERP and Boston-based Paperless Parts have partnered up to provide manufacturing companies with a quoting solution that is faster and more effective. Businesses can now utilize modern ERP technology with Cetec ERP and supercharge their quoting process with Paperless Parts at the same time.

Paperless Parts is a cloud-based platform that is revolutionizing manufacturing. The powerful geometric analysis engine unlocks hidden insights and enables job shop manufacturers to modernize and grow their business. Manufacturers use Paperless Parts to increase win rates and reduce time spent on estimating, quoting and order processing. The platform drives manufacturing operations for a wide range of industries, including aerospace, national defense, technology and the private sector.
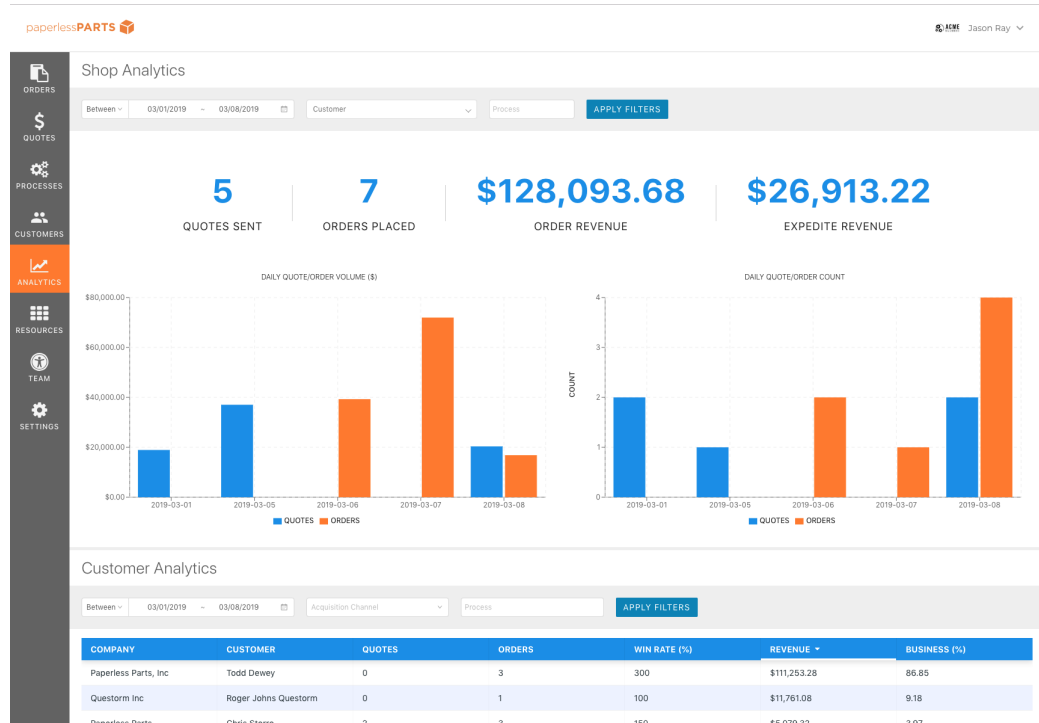
"Cetec ERP is thrilled to integrate with Paperless Parts to help our customers streamline their estimating and quoting process," said Taylor Wagen, COO of Cetec. "Quoting for machine shops, job shops, and custom manufacturers can be time-consuming, complex, and expensive. Paperless Parts can help lower that burden. Linking the output directly into Cetec ERP dramatically streamlines the whole process, and provides ROI on every bid."

In most cases, quoting a single component can take up to two hours, and quoting complex assemblies can take up to four days. With Paperless Parts, time for a quote for a single component is reduced to fifteen minutes, while quoting complex assemblies can be finished in as little as four hours. Combine Cetec ERP's comprehensive, modern cloud-based platform with Paperless Parts' quoting software, and it's a win-win!

"Paperless Parts helps job shops quote more parts, quote parts faster, win more customers, and definitely increase revenue." -Jay Jacobs, Co-Founder and Chairman of Paperless Parts

Cetec allows users to track, run reports on open purchase orders, see what vendors are owed, and so much more. Cetec allows companies to run with greater efficiency, and allows employees to make decisions based on accurate, real-time information, helping them expand and flourish in their industry. Cetec customers love the option of using
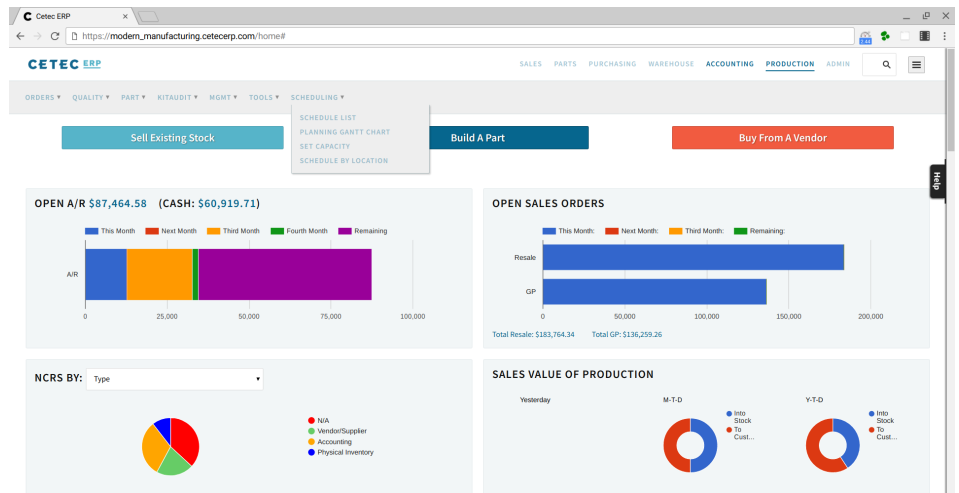
the Paperless Parts integration to make everything even more timely and streamlined for their business.

The above photo shows a Paperless Parts Shop Analysis

Quote from Taylor Wagen, COO of Cetec ERP: "*Cetec ERP is thrilled to integrate with Paperless Parts to help our customers streamline their estimating and quoting process. Quoting for machine shops, job shops, and custom manufacturers can be time-consuming, complex, and expensive. Paperless Parts can help lower that burden. Linking the output directly into Cetec ERP dramatically streamlines the whole process, and provides ROI on every bid.*"

SCREENSHOT OF CETEC ERP APPLICATION:

Screenshot of Cetec ERP's mobile, web-native manufacturing ERP business suite.

ABOUT CETEC ERP:

Cetec ERP is disrupting a stagnant, high dollar industry that has resisted change for decades. Since 2015, and without any major marketing initiatives or venture capital funding, Cetec ERP has independently migrated hundreds of companies off legacy technology platforms like Oracle and NetSuite, saving companies hundreds of thousands of dollars, onto a new generation of lower cost ERP technology.

ABOUT Paperless Parts:

Paperless Parts is the secure, ITAR registered and compliant cloud-based platform that is revolutionizing manufacturing. The powerful geometric analysis engine unlocks hidden insights and enables job shop manufacturers to modernize and grow their business. Manufacturers use Paperless Parts to increase win rates and reduce time spent on estimating, quoting and order processing. The platform drives manufacturing operations for a wide range of industries, including aerospace, national defense, technology and the private sector.