RelPro Named to Inc.'s List of Fastest-Growing Companies in the Northeast - Again!
RelPro's continued growth is recognized by Inc. magazine in their 2023 ranking of the fastest-growing companies in the Northeast.

Short Hills, NJ — February 28, 2023— For the second consecutive year, [RelPro](#) has made the Inc. Regionals list as one of the fastest-growing private companies in the Northeast. RelPro ranks #122 on the [2023 Northeast Regional list](#), published today.

RelPro, with its leading business development and relationship management solution for Financial & Professional Services, also ranked #1877 in the annual Inc. 5000 ranking of fastest-growing private companies across the United States, published in 2022.

"We are thrilled to be recognized again by Inc. magazine for our continued growth," said RelPro Founder and CEO Martin Wise. "Our growth is fueled by our clients, our partners and our RelPro team. We strive to deliver integrated, best-in-class contact and company intelligence to our clients to save them time and give them a competitive advantage in their business development initiatives."

Consistent with its focus on providing a cutting-edge Business Development and Relationship Management solution, RelPro recently added new datasets to expand its [medical practice contact intelligence, and to deliver IRS Form 5500 data](#) to its Financial Services clients. With the addition of these new datasets, RelPro tripled its coverage of medical practices and their associated contacts while enhancing Advanced Search capabilities to include NPX codes. The new IRS Form 5500 data provides RelPro clients access to employee benefit and retirement plan intelligence from more than 1.3 million filings.

RelPro continues to expand its [network of partners](#) to provide best-in-class intelligence on more than 7 million companies and 150 million key decision-makers. RelPro integrates the intelligence from these partners into RelPro's easy-to-use workflow to save clients time and increase efficiency in their business development and relationship management initiatives.

As a company, RelPro has continued to lay the foundation for further growth, [adding team members](#) throughout the organization to support its business development, customer success, partnerships, engineering, data analytics and marketing teams. With its remote work model, RelPro employees span 13 states, bringing the company closer to clients across the country.

About RelPro

Founded in 2009, RelPro's Relationship Intelligence platform was built with the experience that there is no one nirvana source of B2B Company and Decision-Maker data – so why rely on one source of data? RelPro integrates data from best-in-class partners and the web to deliver a unique global database of over 7 million Companies and 150 million business decision-makers, allowing B2B Marketing, Business Development and Relationship Management professionals to quickly identify new prospects and close deals faster. RelPro includes automated Prospect Research to quickly inform business development outreach, and powerful Alerts that provide a call-to-action prompting timely interactions with prospects and clients.

To learn more about RelPro, visit our website – www.relpro.com, give us a call – (888) 561-7890, send us an email – info@relpro.com, or schedule a demo now. To learn what our customers are saying about RelPro, read the reviews on G2 Crowd.