

## Press Release

### RelPro Adds Government Contract Data to Platform

*RelPro further enhances its solution by giving clients access to U.S. Federal Government Contract Award data for more than 250,000 companies.*

**Short Hills, NJ —April 25, 2023—** [RelPro](#), the fast-growing business development and relationship management solution for Financial & Professional Services, today announced the integration of United States Government Contract Award data into its platform. This new intelligence provides visibility into Federal government contracts and the companies awarded those contracts. The integration and analysis of this data delivers valuable intelligence for Business Development and Relationship Management professionals as they find, qualify and connect with new prospects, and prepare for meetings with prospects and clients.

The new Government Contract dataset contains information on more than 16 million filings associated with more than 250,000 companies. Integrating this data into the RelPro platform enables Business Development and Relationship Management Professionals to discover details including contract descriptions and amounts, award dates and types, high-earning individuals at the company awarded the contract, and business contact information.

The enhancement announced today further differentiates RelPro as the business development platform of choice for Financial Services professionals who are building relationships with Small and Mid-Market businesses, including [Business and Commercial Bankers](#), [Commercial Insurance](#) specialists and [Wealth Managers](#). Access to Government Contract Award insights as part of RelPro's Premium Financial Data offering, combined with RelPro's accurate company and contact intelligence, further enhances users' ability to narrow searches for target companies, identify key decision-makers and prepare for meetings efficiently and effectively.

"RelPro is committed to providing our clients with innovations to boost their growth, efficiency, client engagement and retention initiatives," said RelPro President, Raaj Rajmangal. "Our addition of Government Contract Award data enables clients to find and research prospect companies and contacts with even greater precision, saving them precious time in their business development initiatives."

RelPro is used by half of the top 50 US Banks, and by leading regional & community banks, credit unions and commercial finance companies. These customers benefit from RelPro's integration of more than 20 sources of intelligence on decision-makers at more

than 7 million companies, and insights on these companies including their size, location, industry, financial & funding history, and corporate structure.

RelPro's focus on, and close partnership with, leading financial institutions has led to the identification of additional opportunities to aggregate and integrate new datasets to deliver valuable, actionable intelligence and meaningful time-saving efficiencies for bankers and other financial professionals charged with building and retaining business.

### About RelPro

Founded in 2009, RelPro's Relationship Intelligence platform was built with the experience that there is no one nirvana source of B2B Company and Decision-Maker data – so why rely on one source of data? RelPro integrates data from best-in-class partners and the web to deliver a unique global database of over 7 million Companies and 150 million business decision-makers, allowing B2B Marketing, Business Development and Relationship Management professionals to quickly identify new prospects and close deals faster. RelPro includes automated Prospect Research to quickly inform business development outreach, and powerful Alerts that provide a call-to-action prompting timely interactions with prospects and clients.

To learn more about RelPro, visit our website – [www.relpro.com](http://www.relpro.com), give us a call – (888) 561-7890, send us an email – [info@relpro.com](mailto:info@relpro.com), or [schedule a demo now](#). To learn what our customers are saying about RelPro, [read the reviews on G2 Crowd](#).